

New Language Leader Intermediate Wordlist chronological

Unit	Headword	Word class	German	French	Italian	Example sentence
1	personality	n	Persönlichkeit	personnalité	personalità	Everyone has a different personality.
1	friendly	adj	freundlich	gentil, gentille	gentile	Extroverts are friendly, sociable, talkative, enthusiastic and self-confident.
1	generous	adj	großzügig	généreux	generoso	She has received many generous donations.
1	adventurous	adj	abenteuerlustig	aventureux	avventuroso, rischioso	Extroverts tend to be more adventurous.
1	ambitious	adj	ehrgeizig	ambitieux	ambizioso	He is ambitious and very focused on his career.
1	assertive	adj	durchsetzungsfähig, bestimmt	déterminé, ferme	capace di imporsi	Doctors need to be more assertive about weight and lifestyle issues of patients.
1	bossy	adj	rechthaberisch, herrisch	autoritaire	prepotente	His daughter is very bossy.
1	cautious	adj	vorsichtig	prudent	cauto, moderato	A cautious approach is advised.
1	creative	adj	kreativ	créatif	creativo	Introverts are often creative and tend to work as artists, writers, engineers and inventors.
1	energetic	adj	tatkräftig, aktiv	plein d'énergie	energico, attivo	I think I'm quite energetic.
1	likeable	adj	sympathisch, liebenswert	aimable	simpatico	It's not a likeable word or thing.
1	moody	adj	launisch	lunatique	lunatico	I have moments of being moody and sad.
1	organised	adj	gut organisiert	ordonné	organizzato	Willy is a supremely organised person.
1	quiet	adj	ruhig	calme	tranquillo, silenzioso	People thought I was really quiet and serious when they first met me.
1	reliable	adj	zuverlässig	fiable	fidabile	You're very reliable.
1	sensible	adj	vernünftig	raisonnable	ragionevole	From this point of view, this question is perfectly sensible
1	sensitive	adj	sensibel	sensible	sensibile	We must, of course, be very sensitive and take people 's concerns seriously.
1	serious	adj	serious	sérieux, sérieuse	serio	People thought I was really quiet and serious when they first met me.
1	sociable	adj	gesellig	sociable	socievole	Extroverts are friendly, sociable, talkative, enthusiastic and self-confident.
1	talkative	adj	gesprächig	loquace	loquace	Extroverts are friendly, sociable, talkative, enthusiastic and self-confident.
1	thoughtful	adj	nachdenklich	réfléchi, pensif	pensieroso	Introverts are reserved, quiet, thoughtful and may be shy.
1	easy-going	adj	unbeschwert	décontracté	sereno	I love being with her because she is a nice and easy going girl.
1	open-minded	adj	offen	ouvert, ouvert d'esprit	aperta	I try to maintain an open-minded attitude regardless of a person's race or religion.
1	even-tempered	adj	ausgeglichen	placide	placido	My mother was an even-tempered woman.
1	hard-working	adj	hart arbeitend	travailleur, travailleuse	laborioso	He is a hard-working young man.

Unit	Headword	Word class	German	French	Italian	Example sentence
1	self-confident	adj	selbstbewusst	avoir de l'assurance, sûr de soi	essere sicuro di sé	Try to do things that make you feel safer and self-confident.
1	strong-willed	adj	willensstark	résolu, déterminé	determinato, risoluto	A strong-willed child needs to be raised differently from the so-called 'compliant child'.
1	warm-hearted	adj	warmherzig	chaleureux	caloroso, cordiale	His mother, a warm-hearted and joyful woman, always co-operated with her husband.
1	level-headed	adj	besonnen	sensé, raisonnable	ragionevole	It is important to remain level-headed.
1	extrovert	n	Extrovertierte/r	extraverti, e	estroverso	Extroverts are people who look outwards.
1	introvert	n	Introvertierte/r	introverti, e	introverso	Introverts, on the other hand, look inwards.
1	psychiatrist	n	Psychiater	psychiatre	psichiatra	These terms were made popular by the important Swiss psychiatrist Carl Jung.
1	look outwards	phr	nach außen blicken	être ouvert sur l'extérieur	guardare verso l'esterno	Extroverts are people who look outwards.
1	enthusiastic	adj	enthusiastisch	enthousiaste	entusiasta	They are friendly, sociable, talkative, enthusiastic and self-confident.
1	look inwards	phr	nach innen blicken	faire une introspection	guardare verso l'interno	Introverts, on the other hand, look inwards.
1	reserved	adj	reserviert	réservé, timide	riservato, timido	They are reserved, quiet, thoughtful and may be shy.
1	shy	adj	schüchtern	timide	timido	They are reserved, quiet, thoughtful and may be shy.
1	shaping someone's personality	phr	jmds. Persönlichkeit formen	former la personnalité de qn.	formare il carattere	Others believe that environment is more important in shaping someone's personality.
1	artist	n	Künstler	artiste	artista	Introverts often work as artists, writers, engineers and inventors.
1	salesperson	n	Verkäufer	vendeur, vendeuse homme / femme	venditore(trice)	I couldn't find a salesperson who knew the price.
1	politician	n	Politiker	politique	politico	Politicians are rather extrovert.
1	engineer	n	Ingenieur	ingénieur	ingegnere	Introverts often work as artists, writers, engineers and inventors.
1	teacher	n	Lehrer	enseignant/e	insegnante	Teacher is a typical job for extroverts.
1	inventor	n	Erfinder	inventeur / inventrice	inventore(trice)	Introverts often work as artists, writers, engineers and inventors.
1	manager	n	Manager	gérant, manager	direttore, gestore	Extroverts tend to be good managers.
1	writer	n	Schriftsteller, Autor	écrivain, auteur	scrittore	Introverts often work as artists, writers, engineers and inventors.
1	computer programmer	n	Progammierer	programmeur, programmeuse	programmatore(trice)	Experience as a computer programmer is usually required.
1	musician	n	Musiker	musicien	musicista	Playing music is a basic element of being a musician.

Unit	Headword	Word class	German	French	Italian	Example sentence
1	tax inspector	n	Steuerprüfer	inspecteur des finances	ispettore d'imposta	He started his career in the civil service as a tax inspector.
1	fashion model	n	Model	mannequin	model di moda, supermodel	I've always wanted to be a fashion model.
1	librarian	n	Bibliothekar	bibliothécaire	bibliotecario	The librarian will show you how to use the online catalogue.
1	film director	n	Filmregisseur	réalisateur	regista cinematografico	Kurosawa is considered to be one of Japan's best film directors.
1	police officer	n	Polizeibeamter	policier	poliziotto	When he grows up he wants to be a police officer.
1	researcher	n	Forscher, Wissenschaftler	chercheur	ricercatore	As a researcher, every once in a while you encounter something a little disconcerting.
1	songwriter	n	Liedermacher, Songwriter	auteur-compositeur	autore(trice) di canzoni	The singer-songwriter and performer presents songs from his most recent album.
1	journalist	n	Journalist	journaliste	giornalista	He is a freelance journalist and broadcaster.
1	personality test	n	Persönlichkeitstest	test de personnalité	esame di personalità	Our listeners are very interested in personality tests.
1	handwriting analysis	n	Handschriftenanalyse	analyse d l'écriture	analisi di calligrafia	Is handwriting analysis useful for judging a person's character?
1	star sign	n	Sternzeichen	signe du zodiaque	segno zodiacale	Some people judge others by their star sign.
1	horoscope	n	Horoskop	horoscope	oroscopo	I read my horoscope every day.
1	method acting	n	Method Acting	méthode Stanislavski	metodo Stanislavski	His method acting also appeared when he played the role of Christy Brown.
1	portrait	n	Porträt	Portrait	ritratto	He likes to paint a portrait of a new character to help him find the person's face and personality.
1	involved	adj	hineingezogen	impliqué	coinvolto	He becomes completely involved in the character.
1	stay	v	bleiben	rester	rimanere	Day-Lewis stayed in a wheelchair while on set.
1	in character	phr	in der Rolle	dans la peau de son personnage	nel ruolo di	He stayed in character during the production.
1	misunderstand	v	missverstehen	mal comprendre	fraintendere	They point out that people often misunderstand what charisma is.
1	overrated	adj	überbewertet	surfait	sopravalutare	It is not the same as the celebrity of overrated pop stars.
1	charisma	n	Charisma	charisme	carisma	Charisma is a kind of magic and is relatively rare.
1	misuse	v	missbrauchen	mal employer	trattare male, abusare di	In the business world, many top business executives have misused their charisma.
1	tycoon	n	Magnat	magnat	magnate	Some, like the Canadian ex-tycoon Conrad Black, have served prison sentences.
1	redefine	v	neu definieren	redéfinir	ridefinire	Nowadays, psychologists are taking a grater interest in charisma and want to redefine its meaning.
1	bicycle	n	Fahrrad	vélo	bicicletta	And when I was five, my parents gave me an orange bicycle.

Unit	Headword	Word class	German	French	Italian	Example sentence
1	antisocial	adj	unsozial	antisocial	antisociale	he Commission's action in this regard is antisocial.
1	monorail	n	Einschienbahn	monorail	monorotaia	A series of buses, shuttles, and monorail lines shuttle guests within and between parks.
1	outperform	v	an Leistung übertreffen	dépasser, surpasser	superare	We seek to outperform our competition fairly and honestly through superior performance,
1	semicircle	n	Halbkreis	demi-cercle	semicerchio	Twelve stars are depicted in a semicircle along the upper part of the outer ring.
1	discomfort	n	Unbehagen, Beschwerden	inconfort	fastidio, disagio	In office and learning environments noise can cause distractions and discomfort.
2	destination	n	Destination, Reiseziel	destination	destinazione	What are the most popular destinations for people from your country?
2	travel	n	Reise	voyage	viaggi	Do you think that travel broadens the mind?
2	journey	n	Reise, Fahrt	voyage	viaggio	What's the longest journey you've been on?
2	abroad	adv	im Ausland	à l'étranger	all'estero	My friend Joanne just wanted to earn some money while she was abroad.
2	trip	n	Reise	voyage	viaggio	During those trips, I visited Mexico, Indonesia, India and many other south-eastern Asian countries.
2	package	n	Paket	paquet	pacco, pacchetto	Thomas Cool arranged the first „package tour“.
2	home	n	zu Hause	de chez soi	casa	If you travel a long way from home, for a long time, you're a different person when you return.
2	business	n	Geschäft	affaires	affari	Have you ever been on a business trip?
2	broaden the mind	phr	den Horizont erweitern	développer son ouverture de l'esprit	sviluppare l'orizzonte	People travel to broaden their minds.
2	see new sights	phr	Neues sehen	voir de nouveaux sites	vedere cose nuove	Some people want to see new sights and explore new places.
2	experience different cultures	phr	verschiedene Kulturen erleben	faire l'expérience de différentes cultures	conoscere culture diverse	Some people travel to experience different cultures. Others travel to find themselves, perhaps to become more independent.
2	find themselves become more independent	phr	zu sich selbst finden	se trouver	trovare se stesso	Others travel to find themselves, perhaps to become more independent.
2	independent get away from it all	phr	unabhängiger werden	indépendant	indipendente	Others travel to find themselves, perhaps to become more independent.
2	all broaden their horizons	phr	von allem wegkommen seinen Horizont erweitern	s'éloigner de tout	lasciare tutto	Young people prefer Thailand, to really get away from it all.
2	horizons do voluntary work	phr	Freiwilligenarbeit leisten	élargir les horizons	estendere l'orizzonte	Some people travel to generally broaden their horizons. I also wanted to learn new skills, especially social skills, and to do some voluntary work.
2	qualification	n	Qualifikation	travailler bénévolement	fare volontariato	Other people may choose to do that by travelling abroad to study for a qualification.

Unit	Headword	Word class	German	French	Italian	Example sentence
2	escape poverty	phr	der Armut entkommen	sortir de la pauvreté	scappare dalla povertà	Sadly, some people may be forced to travel to escape poverty.
2	holidaymaker	n	Urlauber	vacancier	villeggiante	Well, being a traveller is more than just being a holidaymaker.
2	relaxation	n	Entspannung	détente	rilassamento	A holiday is just a short time away, and it normally involves relaxation.
2	tourist trap	n	Touristenfalle	piège à touristes	trappola per i turisti	For example, travellers tend to avoid tourist traps.
2	age-old	adj	Jahrhunderte alt	très ancien	anticchissimo	Travel is an age-old phenomenon.
2	phenomenon	n	Phänomen	phénomène	fenomeno	Travel is an age-old phenomenon.
2	travel agent	n	Reisebüro	voyagiste, agent de voyage	agente di viaggi	Thomas Cook is often described as the first travel agent because he arranged the first „package tour“.
2	package tour	n	Pauschalreise	voyage organisé	viaggio organizzato	Thomas Cook is often described as the first travel agent because he arranged the first „package tour“.
2	overseas	adv	ins Ausland	outr-mer	all'estero	Going overseas in order to experience a different way of life is what many people think of as travel.
2	domestic travel	n	im eigenen Land reisen	voyages intérieurs	viaggi domestici	Many people who live in vast countries such as Russia and the USA have only visited a small part of their own country, and so domestic travel is very exciting.
2	passport	n	Pass	passeport	passaporto	It's a surprising fact that about 75 percent of US citizens do not own a passport.
2	faraway	adj	weit weg	lointain, au loin	lontano	Some people don't like the physical reality of travelling to faraway destinations.
2	destination	n	Reiseziel	destination	destinazione	Some people don't like the physical reality of travelling to faraway destinations.
2	distant corners of the world	phr	entlegene Ecken der Welt	les coins plus éloignés du monde	angoli distanti/lontani	People can visit distant corners of the world or even little known parts of their own country without leaving their living rooms.
2	virtual travel	n	virtuelle Reise	voyage virtuel	viaggio virtuale	Virtual travel will become increasingly common.
2	enthusiast	n	Enthusiast, Schwärmer	passionné	appassionato	Enthusiasts argue that by doing this we will have all the benefits of travel without the inconvenience.
2	accommodation	n	Unterkunft	hébergement	alloggio	Stay in locally-owned accommodation.
2	vaccinations	n	Impfungen	vaccination	vaccinazione	Check what vaccinations and healthcare you need.
2	insurance	n	Versicherung	assurance	assicurazione	Make copies of your insurance policy, and leave one copy at home.
2	local laws and customs	phr	lokale Gesetze und Sitten	lois et coutumes locales	usi e costumi locali	Find out about local laws and customs.
2	insurance policy	n	Versicherungspolice	police d'assurance	polizza d'assicurazione	Make copies of your insurance policy, and leave one copy at home.

Unit	Headword	Word class	German	French	Italian	Example sentence
2	dress code	n	Kleiderordnung	code vestimentaire	regolamento di vestiti	Respect local dress codes.
2	locally-owned	adj	im Besitz Einheimischer	géré localement	nella proprietà locale	Stay in locally-owned accommodation.
2	explorer	n	Entdecker	explorateur	esploratore(trice)	Ibn Battuta was an explorer known for his extensive travels.
2	extensive	adj	ausgedehnt	long, nombreux	lungo, estenso	Ibn Battuta was an explorer known for his extensive travels.
2	set out	v	aufbrechen	partir	partire	He set out, aged 21, on a hajj, or pilgrimage to Mecca.
2	pilgrimage	n	Pilgerreise	pèlerinage	pellegrinaggio	He set out, aged 21, on a hajj, or pilgrimage to Mecca.
2	stop off	v	Halt machen	s'arrêter, faire un halte	fermarsi	He visited all the Arab lands and stopped off in Spain, Russia and Turkey.
2	carry on	v	fortfahren	continuer	continuare	He carried on to India before he got to China.
2	get back	v	zurückkehren	retourner	ritornare	When he got back to his native city, he dictated an account of his journeys to Ibn Juzayy and called it the rihla, or The Journey.
2	native city	n	Heimatstadt, Geburtsstadt	ville natale	città/luogo di nascita	When he got back to his native city, he dictated an account of his journeys to Ibn Juzayy and called it the rihla, or The Journey.
2	undersea	adj	Unterwasser...	sous-marin	sottomarino	Jacques Cousteau was a French undersea explorer, environmentalist and inventor.
2	environmentalist	n	Umweltschützer	écologiste	ambientalista	Jacques Cousteau was a French undersea explorer, environmentalist and inventor.
2	inventor	n	Erfinder	inventeur	inventore(trice)	Jacques Cousteau was a French undersea explorer, environmentalist and inventor.
2	look around	v	sich umsehen	regarder autour de soi	guardare intorno	This gave them time to really look around under the ocean.
2	cosmonaut	n	Kosmonaut	cosmonaute	cosmonauta	This unusual hobby led to her selection for cosmonaut training.
2	training	n	Ausbildung	formation	formazione	This unusual hobby led to her selection for cosmonaut training.
2	parachuting	n	Fallschirmspringen	parachutisme	paracadutismo	Tereshkova was selected for the Soviet space programme in 1962 because of her parachuting skills.
2	test pilot	n	Testpilot	pilote d'essai	pilota collaudatore	She became the first recruit without experience as a test pilot.
2	lift off	v	abheben	décoller	decollare	The spacecraft lifted off from Tyuratam Launch Centre on 16 June 1963.
2	break down	v	versagen	tomber en panne	non funzionare	The machine did not break down.

Unit	Headword	Word class	German	French	Italian	Example sentence
2	get back	v	zurückkehren	retourner	ritornare	When he got back to his native city, he dictated an account of his journeys to Ibn Juzayy and called it the <i>rihla</i> , or <i>The Journey</i> .
2	check in	v	einchecken	s'enregistrer	imbarcare	Have you already checked in to your hotel?
2	best known for	phr	am bekanntesten für	être surtout connu pour	essere soprattutto più famoso per	He is best known for his extensive travels.
2	praise	v	loben	faire l'éloge de	lodare	People have praised his description in the book of the „Empty Quarter“, a vast, waterless desert stretching between Saudi Arabia, Yemen and Oman.
2	vast	adj	riesig	vaste	gigante	People have praised his description in the book of the „Empty Quarter“, a vast, waterless desert stretching between Saudi Arabia, Yemen and Oman.
2	waterless	adj	trocken, wasserlos	aride	arido	People have praised his description in the book of the „Empty Quarter“, a vast, waterless desert stretching between Saudi Arabia, Yemen and Oman.
2	fierce	adj	wild, grimmig	féroce, sauvage	selvatico, feroce	He spent five years travelling in the „Empty Quarter“, often accompanied by the Bedu, the fierce tribespeople living in the area.
2	silence	n	Stille	silence	silenzio	He enjoyed the sense of space, the silence, and the crisp clearness of the sand.
2	crisp	adj	frisch	frais	fresco	He enjoyed the sense of space, the silence, and the crisp clearness of the sand.
2	clearness	n	Klarheit	clarté	chiarezza	He enjoyed the sense of space, the silence, and the crisp clearness of the sand.
2	respect	v	respektieren	respecter	rispettare	He also learned to love the Bed, and they learned to respect him.
2	competent	adj	kompetent	compétent	competente	He became a competent amateur doctor.
2	satisfy an urge	phr	ein Verlangen befriedigen	satisfaire un désir	soddisfare un desiderio	He chose the „Empty Quarter“ for his journeys because it was „one of the very few places where I could satisfy an urge to go where others had not been“.
2	salt-flat	n	Salztonebene	lac salé, salar	distesa salina	We stopped for four hours on a long gentle slope which stretched down to another salt-flat.
2	sunset	n	Sonnenuntergang	coucher du soleil	tramonto	Al Auf announced that we would go on again at sunset.
2	dune	n	Düne	dune	duna	That was only a dune.
2	be fired	v	entlassen werden, gefeuert werden	être viré	essere buttato fuori, essere licenziato	Amelia Earhart moved to Chicago in 1914 when her father was fired from the Rock Island Railroad.

Unit	Headword	Word class	German	French	Italian	Example sentence
2	graduate	v	einen Abschluss machen	obtenir une licence	diplomarsi	After graduating from high school in 1915, she went to Canada where she trained as a nurse's aid.
2	train as	v	eine Ausbildung machen	suivre une formation	fare una formazione	After graduating from high school in 1915, she went to Canada where she trained as a nurse's aid.
2	attend	v	besuchen, gehen auf	aller à	andare a, visitare	In 1919 she attended Columbia University.
2	give up	v	aufgeben, aufhören	abandonner	abbandonare	But she gave up after a year to join her parents in Columbia.
2	move to	v	umziehen nach	déménager à	traslocarsi a	In 1925 she moved to Boston.
2	publish	v	veröffentlichen	publier	pubblicare	Earhart published two books about her flying experiences.
2	be awarded	v	erhalten, verliehen werden	décerner	assegnare qc a qn	She was awarded the Distinguished Flying Cross by Congress and the Cross of Knight of the Legion of Honour by the French government.
3	nurse	n	Krankenschwester	infirmière	infermiera	She worked as a nurse.
3	politician	n	Politiker	homme / femme politique	politico	To a politician or a planner, a city is a place of connections.
3	model	n	Model	mannequin	model di moda, supermodel	She is a famous supermodel.
3	journalist	n	Journalist	journaliste	giornalista	Some journalists are really well paid,
3	firefighter	n	Feuerwehrmann	pompier	vigile del fuoco	Many fire fighters work about 50 hours a week.
3	lawyer	n	Rechtsanwalt	avocat	avvocato	He alleges that this lawyer never had access to the case documents.
3	professional footballer	n	Profi-Fußballspieler	footballeur professionnel	calciatore(trice) professionale	He wanted to become a professional footballer
3	teacher	n	Lehrer	enseignant, professeur	insegnante	I'm sure he was a very good and passionate teacher.
3	shop assistant	n	Verkäufer	vendeur, vendeuse	venditore(trice)	She is a shop assistant at Harrod's.
3	police officer	n	Polizist	policier	poliziotto	When he grows up he wants to be a police officer.
3	TV presenter	n	Fernsehmoderator	présentateur TV	moderatore(trice) TV	She got a new job as TV presenter.
3	personal assistant	n	Chefsekretär/in, persönliche/r Assistent/in	assistant personnel	assistente personale direttore(trice) delle vendite	He began his career with Credit Suisse where he became the personal assistant to the Chairman.
3	sales manager	n	Verkaufsleiter	directeur commercial		The sales manager will be responsible for leading and motivating a sales team.
3	marketing executive	n	Geschäftsführer Marketing	directeur marketing	dirigente di marketing	Jakarta is looking for an ambitious marketing executive.
3	rewarding	adj	belohnend, lohnend	gratifiant, satisfaisant	gratificante	This is a very satisfying and rewarding job for the right person.
3	challenging	adj	anspruchsvoll, herausfordernd	difficile, exigeant	esigente, impegnativo	This is a challenging opportunity with one of the country's most respected employers.
3	glamorous	adj	glamourös	glamour	clamoroso	Some people would say it's a glamorous job.
3	stressful	adj	stressig	stressant	stressante	Tight deadlines make the job very stressful.

Unit	Headword	Word class	German	French	Italian	Example sentence
3	tedious	adj	ermüdend, langweilig	ennuyeux	stancante	Sometimes there's a lot of waiting around for photographers and stylists which can be really tedious.
3	repetitive	adj	monoton	répétitif, monotone	ripetitivo, monotono	Also, changing the window displays gets a bit repetitive. It's also satisfying when you finish a long article and it's published.
3	satisfying	adj	befriedigend	satisfaisant	soddisfacente	I find it stimulating, meeting and interviewing different people.
3	stimulating	adj	anregend	stimulant	stimolante	
3	flexible	adj	flexible	flexible	flessibile	What I particularly like is that it's a very flexible job. Some partes of the job are not very interesting, like filling shelves, you know. very monotonous.
3	monotonous	adj	monoton	monotone	monotono	You will have experience of designing and coordinating large advertising campaigns.
3	experience (of)	n	Erfahrung mit	expérience aved	esperienza (di)	Salary will depend on experience.
3	depend on	v	abhängen von	dépendre de	dipendere da	You will be responsible for leading and motivating a sales team.
3	responsible (for)	adj	verantwortlich (für)	responsable de	risponsabile di	
3	be expected to	v	von jmd. wird erwartet	on s'attend que ...	si aspetta che	You are expected to develop new market opportunities as part of Broadgate's continuing programme of expansion.
3	knowledge (of)	n	Kenntnis von	connaissance de	conoscenza di	A knowledge of the office equipment market is desirable, but not essential.
3	motivated (by)	adj	motiviert durch	motivé par	motivato di	The ideal candidate is someone motivated by working in a small team in a high pressure environment.
3	report to	v	berichten an	rapporter à qn.	riferire qc a	You will report to the head of reception services.
3	prospects	n	Aussichten	chances, perspectives	prospettive	There are excellent prospects for rapid career progress.
3	fluency in	n	fließend Sprechen, Beherrschen in Wort und Schrift	aisance, maîtrise	parlare correntemente, conoscere una lingua parlata e scritta	Energetic, self-confident young people with fluency in English and one other language are needed.
3	ability	n	Fähigkeit	capacité, aptitude	capacità, talento	The ability to work alone and under pressure is essential. The posts are suitable for recent graduates or students on summer vacation.
3	suitable (for)	adj	geeignet (für)	approprié pour	essere adatto a /per	Jakarta is looking for an ambitious marketing executive to join our busy marketing department.
3	ambitious	adj	ehrgeizig	ambitieux	ambizioso	Candidates should be prepared to spend time at our overseas branches in Rome and Berlin.
3	overseas branch	n	Niederlassung im Ausland	succursale à l'étranger	filiali esteri	

Unit	Headword	Word class	German	French	Italian	Example sentence
3	candidate	n	Bewerber	candidat	candidato	Candidates should be prepared to spend time at our overseas branches in Rome and Berlin.
3	organisational skills	n	Organisationstalent	compétences organisationnelles	abilità d'organizzare	The successful candidate will be a dynamic person with excellent organisational skills.
3	motivate	v	motivieren	motiver	motivare	You will be responsible for leading and motivating a sales team.
3	lead	v	führen	diriger	condurre, guidare	You will be responsible for leading and motivating a sales team.
3	respected	adj	angesehen	estimé	rispettato	This is a challenging opportunity with one of the country's most respected employers.
3	high pressure environment	phr	Umfeld, in dem hoher Druck herrscht	un environnement à haute pression	un ambiente dove si sta sotto pressione	The ideal candidate is someone motivated by working in a small team in a high pressure environment.
3	reception services	phr	Empfangsdienst	service de réception	servizio della reception	You will report to the head of reception services.
3	excellent prospects	phr	ausgezeichnete Aussichten	d'excellentes perspectives	prospettive eccellenti	There are excellent prospects for rapid career progress in the company.
3	career progress	n	beruflicher Aufstieg	carrière	progresso di carriera	There are excellent prospects for rapid career progress in the company.
3	satisfying	adj	befriedigend	satisfaisant	soddisfacente	This is a very satisfying and rewarding job for the right person.
3	rewarding	adj	lohnend, belohnend	gratifiant, satisfaisant	gratificante	This is a very satisfying and rewarding job for the right person.
3	benefits	n	Vergünstigungen	avantages, bénéfiques	benefici, vantaggi	Industry competitive salary and travel benefits.
3	graduate	n	Absolvent	licencié, diplômé	laureato, diplomato	The posts are suitable for recent graduates or students on summer vacation.
3	work-life balance	n	ausgewogenes Verhältnis zwischen Berufs- und Privatleben	juste équilibre entre vie privée et vie professionnelle	equilibrio fra lavoro e vita	He prefers working from home because he can have a better work-life balance.
3	worldwide	adj	weltweit	mondial	mondiale	Sunjit is just one example of a worldwide, upward trend towards working from home.
3	upward trend	n	Aufwärtstrend	tendance à la hausse	tendenza al rialzo	Sunjit is just one example of a worldwide, upward trend towards working from home.
3	teleworking	n	Telearbeit	télétravail	telelavoro	The expansion of teleworking is likely to further accelerate in the years to come.
3	accelerate	v	beschleunigen	accélérer	accelerare	The expansion of teleworking is likely to further accelerate in the years to come.
3	homeworking	n	Heimarbeit	travail à domicile	lavoro a domicilio	What are the reasons for the rise of homeworking?
3	homeworker	n	Heimarbeiter	travailleur à domicile	lavoratore(trice) a domicilio	Homeworkers tend to be more productive.

Unit	Headword	Word class	German	French	Italian	Example sentence
3	time-consuming	adj	zeitintensiv	prenant	che richiede molto tempo	Commuting daily is time-consuming and stressful.
3	schedule	n	Zeitplan	orario	programma, orario	They can plan their own work schedule.
3	time management skills	n	Fähigkeit, seine Zeit einzuteilen	aptitude à bien gérer son temps	abilità di organizzarsi il tempo	For someone like me, who has a family and the time management skills to work well on their own, homeworking is a no-brainer.
3	quit	v	verlassen	quitter	abbandonare, lasciare	I am much happier with my life since I quit the office.
3	time-consuming	adj	zeitintensiv	prenant	che richiede molto tempo	Commuting daily is time-consuming and stressful.
3	time management	n	Zeitmanagement	gestion du temps	gestione di tempo	For someone like me, who has a family and the time management skills to work well on their own, homeworking is a no-brainer.
3	workstation	n	Arbeitsplatz	poste de travail	posto di lavoro	If a company can reduce its workstations, it may be able to move to a smaller site.
3	spend time	phr	Zeit verbringen	passer du temps	passare il tempo	He prefers working from home because he can spend more time with his family.
3	work placement	n	Praktikum	stage	pratica, tirocinio	Work placements and internships are usually done by young people as part of their college studies.
3	study abroad	v	im Ausland studieren	étudier à l'étranger	studiare all'estero	I was quite nervous about stuying abroad.
3	application	n	Bewerbung	candidature	aspirazione, domanda d'impiego	I've already sent off two applications this morning.
3	apprenticeship	n	Lehre	apprentissage	apprendistato	
3	supervision	n	Kontrolle, Überwachung	surveillance	sorveglianza	I've organised credit and debit cards without much supervision.
3	internship	n	Praktikum	stage	pratica, tirocinio	My first internship was at the BBC, and it was brilliant.
4	bilingual	adj	zweisprachig	bilingue	bilinguale	People who are bilingual already know tow languages.
4	native	adj	von Geburt an	natif	nativo	You will become fluent and able to hold intelligent conversations with native speakers.
4	slang	n	Jargon	argot	gergo	Flexible people can adapt to different slangs.
4	accent	n	Akzent	accent	accento	Musical people find it easy to develop a good accent.
4	second	adj	zweiter	deuxième	secondo	Extroverts find it easy to communicate in their second language.
4	grammar	n	Grammatik	grammaire	grammatica	Organised and logical people find it easy to learn grammar rules.
4	dialect	n	Dialekt	dialecte	dialetto	Learners of languages should make an effort to learn informal phrases, everyday expressions and even dialects.

Unit	Headword	Word class	German	French	Italian	Example sentence
4	false friend	n	falscher Freund	faux ami	amico falso	Words that look the same or familiar in different languages but have different meanings are called false friends.
4	pronunciation	n	Aussprache	prononciation	pronuncia	Musical people find it easy to develop accurate pronunciation.
4	language	n	Sprache	langue, langage	linguaggio, lingua	Do your foreign language skills let you down when you travel abroad?
4	let you down	v	im Stich lassen	laisser tomber	piantare/lasciare qu in asso	Do your foreign language skills let you down when you travel abroad?
4	fall behind	v	zurückfallen	prendre du retard	peggiorare	Are you falling behind in your career?
4	pick up	v	erfassen	appréhender	apprendere	We can guarantee that within six weeks you will pick up the basics of any language you choose.
4	get by	v	gerade so über die Runden kommen	se débrouiller	farcela a stento	Pretty soon you will be able to do much more than just get by.
4	take off	v	abheben	décoller	decollare	Soon your language level will really take off as you begin to master the language
4	catch on	v	auf den neuesten Stand kommen, mitkommen	piger, saisir	comprendere, riuscire a capire	Slow to catch on?
4	take up	v	sich aneignen	se mettre à	impadronirsi	Now, more than ever is the time to take up a new language.
4	keep up with	v	Schritt halten mit	garder le rythme	andare al passo con	It will open up a new world for you and help you keep up with the bilingual high flyers.
4	pay off	v	sich bezahlt machen	porter ses fruits	valere la pena	This is an investment which will pay off immediately.
4	be engaged in	v	tätig, aktiv sein bei/mit	être engagé dans qc.	impegnarsi	The number actively engaged in learning is rapidly heading towards 2 bn.
4	vitality	n	Vitalität	vitalité	vitalità	The vitality of the language seems obvious.
4	global role	n	globale Rolle	rôle global	ruolo globale	There are certain inescapable facts about the global role of English.
4	diplomacy	n	Diplomatie	diplomatie	diplomazia commercio, attività	It dominates diplomacy, trade and shipping.
4	trade	n	Handel	commerce	economica	It dominates diplomacy, trade and shipping.
4	shipping	n	Versand	expédition	spedizione	It dominates diplomacy, trade and shipping.
4	lingua franca	n	Verkehrssprache	lingua franca	lingua franca	It is the lingua franca of computing and technology.
4	standardise	v	standardisieren	standardiser	standardizzare	There are advantages of standardising international communication.
4	spending spree	phr	Großeinkauf	grandes dépenses	acquisto all'ingrosso	When was the last time you went on a spending spree?
4	look like a million dollars	phr	aussehen, als hätte man eine Million Dollar	se faire passer pour un millionnaire	sembrare un milionario	When was the last time you looked like a million dollars?

Unit	Headword	Word class	German	French	Italian	Example sentence
4	splash out on	phr	spendieren, sich nicht lumpen lassen	casser sa tirelire	non fare lo spilorcio	What ws the last thing you spashed out on?
4	broke	adj	pleite, bankrott	fauché	fallito, essere al verde	Have you ever been broke?
4	be ripped off	v	abgezockt werden	se faire rouler	truffare	Why are tourists sometimes ripped off?
4	pass the buck	v	die Verantwortung für etw. abschieben	faire porter le chapeau à qn.	scaricare la responsabilità agli altri	Is it always a bad thing to pass the buck?
4	cheapskate	n	Geizhals	radin, grigou	taccagno	Would you keep a friend if they were a cheapskate?
4	tighten your belt	phr	den Gürtel enger schnallen	serrer la ceinture	stringere la cinghia	If you had to tighten your belt, what would you give up?
4	appropriate	adj	angemessen, passend	approprié, convenable	appropriato	What kind of work do you do, and is using correct and appropriate language important in your work?
4	media	n	Medien	média	media	Thinking about those points I just mentioned, and the ones specific to social media, it's a question of finding the right balance.
4	formal	adj	formell	formel, sérieux	formale	For example, between being formal and informal and giving enough, but not too much detail.
4	informal	adj	informell	inormel, familier	informale	For example, between being formal and informal and giving enough, but not too much detail.
4	context	n	Kontext, Zusammenhang	contexte	contesto	The person you are sending the message to, who already has some context, will also understand it.
4	register	n	Ton (i.S. von „der richtige Ton“)	registre	registro	By register, I mean a way of speaking or writng which you use when you're in a particular situation.
4	humorous	adj	humorvoll	humoristique	umoristico, divertente	That way of speaking or writing could, for example, be formal or informal or humorous or polite or familiar.
4	polite	adj	höflich	poli	cortese, educato	That way of speaking or writing could, for example, be formal or informal or humorous or polite or familiar.
4	familiar	adj	vertraut	familier	familiare	That way of speaking or writing could, for example, be formal or informal or humorous or polite or familiar.
4	friendly	adj	freundlich, nett	aimable	socievole	You might text to a tutor or business partner that you are friendly with.
4	pos	v	veröffentlichen	publier	pubblicare	Don't post late at night, when you are in a rush or feeling emotional and might use inappropriate language.
4	steal your identity	phr	Ihre Identität stehlen	voler votre identité	rubare la Sua identità	Don't share information that can help people steal your identity.

Unit	Headword	Word class	German	French	Italian	Example sentence
4	accept a request	phr	eine Anfrage akzeptieren	accepter une demande	accettare una domanda	Don't accept every request to become a friend.
4	ruin	v	ruinieren	ruiner	rovinare	This can ruin relationships with friends and colleagues.
4	privacy settings	n	Datenschutzeinstellung	paramètres de confidentialité	parametri di protezione	Every site allows you to choose your privacy settings.
4	profile	n	Profil	profile	profilo	Decide how visible you want your profile to be.
4	policy	n	Richtlinien	politique, pratique	politica, regole	Familiarise yourself with the sites' policies about information you post.
4	watch your language	phr	achten Sie auf Ihre Sprache	surveillez votre langage	sorvegli il Suo linguaggio	Watch your language when posting information online.
4	secure password	n	sicheres Passwort	mot de passe sécurisé	password di sicurezza	Choose a secure password.
4	tagged	adj	gekennzeichnet, markiert	marqué	segnato	Keep all tagged photos private.
5	attention-grabbing	adj	die Aufmerksamkeit erregend	accrocheur[-euse] , qui retient l'attention	attrarre l'attenzione di	An advert has to be attention-grabbing and powerful.
5	powerful	adj	eindrucksvoll	fort	potente, forte	An advert has to be attention-grabbing and powerful.
5	eye-catching	adj	die Blicke auf sich ziehend	qui attire l'œil	che attira lo sguardo	You need a strong image that is eye-catching, a catchy slogan, a joke or something shocking.
5	catchy	adj	einprägsam	accrocheur	orecchiabile	You need a strong image that is eye-catching, a catchy slogan, a joke or something shocking.
5	slogan	n	Slogan	slogan	slogan	You need a strong image that is eye-catching, a catchy slogan, a joke or something shocking.
5	shocking	adj	schockierend	choquant, scandaleux	scioccante, scandaloso	You need a strong image that is eye-catching, a catchy slogan, a joke or something shocking.
5	advertising	n	Werbung	publicité	pubblicità	Advertising has changed over the years.
5	effective	adj	effektiv	efficace	efficace	It also has to be effective and persuasive.
5	persuasive	adj	überzeugend	persuasif	persuasivo, convincente	It also has to be effective and persuasive.
5	witty	adj	witzig, originell	plein d'esprit	spirituoso, arguto	Many of the adverts that we see today are short stories telling inspirational tales that are often witty, humorous and sophisticated.
5	sophisticated	adj	raffiniert	raffiné, sophistiqué	sofisticato, raffinato	Many of the adverts that we see today are short stories telling inspirational tales that are often witty, humorous and sophisticated.
5	dull	adj	öde, fad	triste, ennuyeux	monotono, noioso	People do not want to remember that life can be dull.
5	original	adj	originell	original	originale	They want to see something original and creative.
5	creative	adj	kreativ	créatif	creativo	They want to see something original and creative.

Unit	Headword	Word class	German	French	Italian	Example sentence
5	exotic	adj	exotisch	exotique	esotico	The adverts take away the ordinariness of everyday life and take us to somewhere exotic or romantic.
5	romantic	adj	romantisch	romantique	romantico	The adverts take away the ordinariness of everyday life and take us to somewhere exotic or romantic.
5	intriguing	adj	faszinierend	fascinant	affascinante	Many people talk about advertisements that are exciting and intriguing.
5	recognisable	adj	wiedererkennbar	reconnaissable	riconoscibile	For me, an instantly recognisable logo is really important.
5	irritating	adj	ärgerlich, nervtötend	irritant, agaçant, énervant	irritato, snervante	It's also important that your slogan does not become irritating.
5	sponsorship	n	Förderung	sponsoring, parrainage	sostegno	Sponsorship is financial support a company gives in order to get publicity for themselves.
5	commercial	n	Werbung	publicité	pubblicità	A commercial is an advert on TV or radio.
5	promote	v	werben	promouvoir, faire la promotion de	pubblicizzare, reclamizzare	To promote something is to say publicly that you support or approve of something.
5	jingle	n	Werbegesang, Ton	jingle	jingle	A jingle is a short, easy to remember phrase with music.
5	misleading	adj	irreführend	trompeur	fuorviante	A misleading ad gives a wrong idea or impression.
5	endorse	v	unterstützen	soutenir	sostenere	You endorse a product by saying publicly that you support or approve of it.
5	logo	n	Logo	logo	logo	A logo is a special design or symbol that a company puts on all its products and adverts.
5	brainstorm	v	überlegen	trouver	riflettere	Ask students to brainstorm examples of other leading questions.
5	digitally	adv	digital	digital, numérique	digitale	In recent years, digitally manipulated images, or „photoshopping“ has become increasingly common.
5	manipulate	v	manipulieren	manipuler	manipolare	In recent years, digitally manipulated images, or „photoshopping“ has become increasingly common.
5	photoshopping	n	mit Photoshop bearbeiten	manipulation sur Photoshop	manipolazione con photoshop	In recent years, digitally manipulated images, or „photoshopping“ has become increasingly common.
5	retouched	adj	retuschiert	retouché	ritoccare	It is now usual practice for the photos of celebrities and models to be retouched.
5	controversy	n	Kontroverse	débat	controversia, discussione	Photoshopping has caused a great deal of controversy over the years.
5	distorted	adj	verzerrt	déformé	distorto	Those against photoshopping argue that it promotes an unrealistic and distorted image of what people, particularly women, look like.
5	airbrushing	n	mit Airbrush malen	peindre au pistolet	dipingere con l'aerografo	Her point is that young people have seen programmes about airbrushing on television and in the newspapers.

Unit	Headword	Word class	German	French	Italian	Example sentence
5	exaggerated	adj	übertrieben	exagéré	esagerato	Fortini also points out that images of famous people have been altered and exaggerated for many years.
5	fiction	n	Fiktion	fiction	finzione	We should accept that airbrushed images are a fiction, a fantasy.
5	fantasy	n	Fantasieprodukt	fantastique	fantasticheria	We should accept that airbrushed images are a fiction, a fantasy.
5	alter	v	verändern	altérer, modifier	cambiare, modificare	Fortini also points out that images of famous people have been altered and exaggerated for many years.
5	enhance	v	verbessern	améliorer	migliorare	Images of famous people have been enhanced for many years.
5	manipulate	v	manipulieren	manipuler	manipolare	In recent years, digitally manipulated images, or „photoshopping“ has become increasingly common.
5	distort	v	verzerrern	déformer	distorcere	Those against photoshopping argue that it promotes an unrealistic and distorted image of what people, particularly women, look like.
5	exaggerate	v	übertreiben	exagérer	esagerare	To exaggerate means to make something seem better, larger, worse etc. than it really is.
5	photoshopped	adj	mit Photoshop bearbeitet	manipulé sur Photoshop	manipolare con photoshop	Photoshopped images are said to promote an unrealistic and distorted image of what people, particularly women, look like.
5	advertising manager	n	Werbeleiter	directeur de la publicité	direttore(trice) di pubblicità	A new report has concluded that advertising managers are becoming increasingly interested in children.
5	attractive	adj	attraktiv	intéressant	attraente	They are an attractive target for advertisers.
5	target	n	Ziel	cible	bersaglio	They are an attractive target for advertisers.
5	school holidays	n	Schulferien	vacances scolaires	vacanze scolastiche	They can, for example, show an advert many times during school holidays.
5	animated cartoons	n	Zeichentrickfilme	dessin animé	cartoni animati	Most advertisements aimed at children are short, imaginative and often in the form of animated cartoons.
5	media analysis	n	Medienanalyse	analyse des médias	analisi di media	The concerns are shared by Sarah Durham, a writer and journalist specialising in media analysis.
5	television advertisements	n	Fernsehwerbung	publicité télévisée	pubblicità televisiva	Children do not think carefully when they see television advertisements.
5	persuasive	adj	überredend, überzeugend	persuasif, convaicant	persuasivo, convincente	They do not really realise that the advert has a persuasive message.
5	vast sums	phr	große Summen	d'énormes sommes	somme enormi	There are also concerns over the vast sums of money that junk food manufacturers spend on advertising to persuade children to buy their food products.

Unit	Headword	Word class	German	French	Italian	Example sentence
5	junk food	n	Junk Food	malbouffe	porcherie	There are also concerns over the vast sums of money that junk food manufacturers spend on advertising to persuade children to buy their food products.
5	food products	n	Nahrungsmittelprodukt e	produits alimentaires	generi alimentari	There are also concerns over the vast sums of money that junk food manufacturers spend on advertising to persuade children to buy their food products.
5	cartoon characters	n	Figuren aus Zeichentrickfilmen	modèles de personnages animés	caratteri di cartone animato	Many companies target children with offers of free toys, models of cartoon characters, gimmicky packaging and interactive websites.
5	breakfast cereals	n	Frühstückszerealien	céréales	cereali di colazione	In most Western countries, there are a lot more adverts during children's TV for food than any other type of product, and these are mainly for sweetened breakfast cereals and fast food restaurants.
5	fast food	n	Schnellimbiss, Fast Food	fast-food	fast food	In most Western countries, there are a lot more adverts during children's TV for food than any other type of product, and these are mainly for sweetened breakfast cereals and fast food restaurants.
5	banned	adj	verboten	interdit	vietato, proibito	In Sweden, TV advertising to children under the age of 12 is banned.
5	critical thinking	n	kritisch Denken	esprit critique	pensare critico	OK, what is critical thinking?
5	outweigh	v	überwiegen	l'emporter sur, être plus important que	predominare, essere più importante di	The benefits of doing this greatly outweigh the disadvantages.
5	desirable	adj	wünschenswert	désirable	desiderabile	It is clearly desirable to limit TV advertisements of fast food.
5	significantly	adv	beträchtlich	considérablement	considerevolmente	It is widely know that the rate of obesity has increased significantly in western countries.
5	obesity	n	Fettleibigkeit	obésité	obesità	It is widely know that the rate of obesity has increased significantly in western countries.
5	imitate	v	nachahmen	imiter	imitare	If children see fewer adverts on TV of people doing these activities, they are much less likely to try to imitate their behaviour.
5	behaviour	n	Verhalten	comportement	comportamento	If children see fewer adverts on TV of people doing these activities, they are much less likely to try to imitate their behaviour.
5	opponent	n	Gegner	opposant, adversaire	oppositore, avversario	Opponents of banning advertising argue that people know what they must do to be healthy.
5	legal	adj	legal	légal	legale	They say that if a product is legal, businesses should be able to see and advertise it.

Unit	Headword	Word class	German	French	Italian	Example sentence
5	healthcare	n	Gesundheitsfürsorge	services de santé	servizio sanitario	The cost of healthcare for those who have unhealthy habits is enormous.
5	false argument	n	falsches Argument	faux argument	argomento falso	However, surely this is a false argument.
5	worthwhile	adj	lohnenswert, erstrebenswert	qui vaut la peine	che vale la pena	The money invested in making these unhealthy products could be used for more worthwhile businesses.
5	citizen	n	Bürger	citoyen	cittadino	Furthermore, it is not right for governments to make money from activities which harm its citizens.
6	primary	adj	Grund-, erster	primaire	primario	What age do children usually start primary (or elementary) school?
6	elementary	adj	Grund-	primaire	primario	What age do children usually start primary (or elementary) school?
6	secondary	adj	zweite, weiterführend	secondaire	secondario	What age do children usually start and leave secondary school?
6	compulsory	adj	obligatorisch	obligatoire	obbligatorio	What age does compulsory education start?
6	state (public) education	n	staatliches (öffentliches) Bildungswesen	enseignement public	istruzione statale/pubblica	Is there both state (public) education and private education?
6	private education	n	privates Bildungswesen	enseignement privé	istruzione privata	Is there both state (public) education and private education?
6	higher education	n	höhere Bildung	enseignement supérieur	istruzione superiore	Do most people go on to higher education?
6	exam	n	Examen	examen	esame	Are exams or continuous assessment more common?
6	continuous assessment	n	ständige Überprüfung, Bewertung	évaluation continue	valutazione continua	Are exams or continuous assessment more common?
6	drop out of	v	mittendrin aufhören	abandonner	abbandonare	Do many students start and then drop out of courses in your country?
6	mixed-sex	adj	gemischt nach Geschlechtern	mixte	non suddiviso in sessi	I think mixed-sex schools are the only way for children to learn, because it's natural.
6	single-sex	adj	getrennt	non mixte	suddiviso in sessi	For me, single-sex schools are much better.
6	statistics	n	Statistiken	statistiques	statistiche	The statistics show that they get better exam results.
6	curriculum	n	Lehrplan	programme		What is important is the curriculum and keeping students interested.
6	truancy	n	Schwänzen	absentéisme	assenze ingiustificate (da scuola)	We have a lot of truancy to deal with.
6	bullying	n	Drangsalieren, Schikanieren	harcèlement		I also think there is more bullying at single-sex schools, where children are picked on because of the increased competition.

Unit	Headword	Word class	German	French	Italian	Example sentence
6	friendly	adj	nett, freundlich	aimable	socievole	He wasn't friendly or easy-going – the opposite in fact.
6	informal	adj	informell	informel	informale	The Montessori Method is an informal style of teaching.
6	easy-going	adj	lässig	facile à vivre	tollerante, accomodante	He wasn't friendly or easy-going – the opposite in fact.
6	strict	adj	streng	strict	rigoroso	He was very strict and always punctual.
6	punctual	adj	pünktlich	ponctuel	puntuale	He was very strict and always punctual.
6	late	adj	verspätet	en retard	tardi	I don't think he was ever late, and neither were we!
6	formal	adj	formell	réglementaire	formale	His formal approach to teaching seemed to work.
6	well prepared	adj	gut vorbereitet	bien préparé	ben preparato	He was always very well prepared.
6	interesting	adj	interessant	intéressant	interessante	his lessons were always interesting.
6	criticise	v	kritisieren	critiquer	criticare	In fact, he often criticised us.
6	unique	adj	einzigartig	unique	unico	He didn't treat us like unique individuals.
6	approach	n	Ansatz	approche	avvicinarsi, rivolgersi a	His formal approach to teaching seemed to work.
6	pace	n	Schritt	rythme		He always varied things, changed the pace of the lesson, and used different methods to teach us.
6	method	n	Methode	méthode	metodo	He always varied things, changed the pace of the lesson, and used different methods to teach us.
6	environment	n	Umgebung	environnement	ambiente	The chemistry laboratory was a strange environment to be in.
6	educationalist	n	Pädagoge	pédagogue	pedagogista	Maria Montessori is a famous Italian educationalist.
6	philosophy	n	Philosophie	philosophie	filosofia	The Montessori philosophy is simple.
6	unique	adj	einzigartig	unique	unico, esclusivo	Children are unique individuals who must be free to learn without being criticised or restricted.
6	observation skills	n	Beobachtungsgabe	sens de l'observation	abilità d'osservazione	Children develop their observation skills by doing different activities.
6	equality	n	Gleichheit	égalité	parità	Free university education means greater equality.
6	tuition fees	n	Studiengebühren	frais de scolarité	tasse scolastiche	Tuition fees are very unfair.
6	finance	v	finanzieren	financer	finanziare	If there are tuition fees, students have to take out big loans to finance their studies.
6	the real world	phr	Realität	le monde réel	il mondo reale	People like David Keller do not live in the real world.
7	designer	n	Designer	designer, créateur	designer	Designers turn an idea into something that is desirable, commercially successful and adds value to people's lives.
7	invent	v	erfinden	inventer	inventare	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	manufacturer	n	Hersteller	fabricant	produttore	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.
7	product	n	Produkt	produit	prodotto	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.
7	engineer	n	Ingenieur	ingénieur	ingegnere	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.
7	desirable	adj	wünschenswert, begehrtest	désirable	desiderabile	Designers turn an idea into something that is desirable, commercially successful and adds value to people's lives.
7	commercially successful	phr	wirtschaftlich erfolgreich	être un succès commercial	con un buon successo commerciale	Designers turn an idea into something that is desirable, commercially successful and adds value to people's lives.
7	design	v	gestalten	dessiner	fare il designer	When they show a toaster or bottle opener which is well designed, the result is that people think that design is only about how things look.
7	design	n	Design	conception, design	design	Good design begins with the needs of the user.
7	fulfil a need	phr	ein Bedürfnis erfüllen	satisfaire un besoin	rispondere a un bisogno	A good design fulfils a user's needs.
7	innovative	adj	innovativ	innovateur	innovativo	Design methods often lead to innovative products and services.
7	misconception	n	falsche Auffassung	idée fausse	idea sbagliata	Many people have misconceptions about design.
7	development	n	Entwicklung	développement	sviluppo	In reality, the way a product looks is something which happens at the end of a product development process.
7	artist	n	Künstler	artiste	artista	Designers, unlike artists, can't simply follow their creative feelings.
7	manufacture	v	herstellen	fabriquer, confectionner, produire	fabbricare	Will it cost too much to manufacture?
7	design	v	gestalten	dessiner	fare il designer	When they show a toaster or bottle opener which is well designed, the result is that people think that design is only about how things look.
7	designer	n	Designer	designer, créateur	designer	Designers, unlike artists, can't simply follow their creative feelings.
7	design	n	Entwurf, Gestaltung	conception, design	design	Good design begins with the needs of the user.
7	well-designed	adj	gut gestaltet, wohlüberlegt entworfen	bien conçu	design ben fatto	This is a well-designed chair.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	scientist	n	Wissenschaftler	scientifique	scienziato	Scientists can invent technologies.
7	science	n	Wissenschaft	science	scienza	We know that science again tells us that early learning is important for children.
7	scientific	adj	wissenschaftlich	scientifique	scientifico	This lack of scientific interest is striking.
7	manufacture	v	herstellen	produire	fabbricare	Will it cost too much to manufacture?
7	manufacturer	n	Hersteller	fabricant	produttore	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.
7	manufacturing	n	Herstellen	production, fabrication	manifattura, produzione	In 1997 wage increases remained moderate in manufacturing industry.
7	produce	v	herstellen	produire, fabriquer	produrre, fabbricare	Giant corporations arose to produce newly invented products.
7	producer	n	Hersteller, Erzeuger	producteur, fabricant	produttore(trice)	Several producers decided to dispense with any sort of additive.
7	product	n	Produkt	produit	prodotto	There are always potential risks in any new technology product.
7	productive	adj	produktiv	productif	produttivo	Our discussions with the Commission seem to be productive.
7	engineer	n	Ingenieur	ingénieur	ingegnere	Engineers can make products work.
7	engineering	n	Technik, Entwicklung, Maschinenbau	ingénierie	ingegneria	Canada has some of the best engineering firms worldwide.
7	use	v	benutzen	utiliser	usare	Magazines often use the word „design“ when they mean style or fashion.
7	use	n	Nutzen	utilisation, usage	uso	This product is of very little use.
7	user	n	Benutzer	utilisateur	utente	A good design fulfills a user's need.
7	usable	adj	benutzbar	utilisable	utilizzabile	The generated code is usable directly on any Pocket PC.
7	develop	v	entwickeln	développer	sviluppare	Industrial designers develop the underlying shape of the product.
7	developer	n	Entwickler	développeur, concepteur	imprenditore	The designer and product developer presented his invention for the first time at the Milan Fair.
7	development	n	Entwicklung	développement	sviluppo	Le projet est en développement depuis cinq mois.
7	developing	adj	sich entwickelnd	en voie de développement	in via di sviluppo	Egypt has one of the best electricity networks in the developing world.
7	innovate	v	Neuerungen einführen	innover	innovare	It gives companies the freedom they need to innovate and grow.
7	innovator	n	Neuerer	innovateur	innovatore	Many designers are also innovators.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	innovation	n	Neuerung	innovation	innovazione	Competitiveness, innovation and development will result in more employment.
7	innovative	adj	innovativ, neuartig	novateur, innovant	innovativo	We are looking for an innovative manager for your sales department.
7	invent	v	erfinden	inventer	inventare	Scientists can invent technologies, manufacturers can make products, engineers can make them work, and salespeople can sell them.
7	inventor	n	Erfinder	inventeur	inventore(trice)	The right to a patent belongs to the inventor.
7	invention	n	Erfindung	invention	invenzione	This new invention enables handicapped people to get online.
7	inventive	adj	erfinderisch	inventif	inventivo	Nothing is as inventive as the criminal mind.
7	artist	n	Künstler	artiste	artista	Designers, unlike artists, can't simply follow their creative feelings.
7	artistic	adj	künstlerisch	artistique	artistico	The aim is to give students artistic inspiration.
7	art	n	Kunst	art	arte	This is an art that plays with the idea of hidden or absent meaning.
7	elegant	adj	elegant	élégant	elegante	The house, elegant in its simplicity, stands at the end of a narrow driveway.
7	functional	adj	funktional	fonctionnel	funzionale	As regards the design concept, the balance must be maintained between the functional and conceptual demands.
7	futuristic	adj	futuristisch	futuriste	futuristico	This design gives this floodlight an appearance that is undeniably both futuristic and technological.
7	handmade	adj	handgearbeitet, von Hand gemacht	fait main	fatto a mano	They sell handmade furniture for reasonable prices.
7	innovative	adj	innovativ, neuartig	novateur, innovant	innovativo	We are looking for an innovative manager for your sales department.
7	mass-produced	adj	in Massen produziert	fabriqué en série	prodotto su vasta scala	These shoes are mass produced, not custom-made.
7	retro	adj	Retro-	rétro	retro	Ceramic and cast iron remain popular choices to create a highly-appreciated retro look.
7	simple	adj	einfach	simple	semplice	The technology of older engines is much simpler than that of the current generation of engines.
7	streamlined	adj	stromlinienförmig	profilé, fuselé	aerodinamico, efficiente	The streamlined design includes a motor bracket as standard.
7	stylish	adj	schick, stilvoll	élégant, classe	alla moda, stiloso	It is about combining a stylish bike with the look of its rider.
7	traditional	adj	traditionell	traditionnel	tradizionale	Investments in the traditional sectors were trimmed back.
7	up-to-date	adj	aktuell	actuel	attuale, aggiornato, moderno	The information on the web service is up-to-date and regularly updated.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	optimism	n	Optimismus	optimisme	ottimismo	This was a period of optimism and self-belief.
7	self-belief	n	Glaube an sich selbst	confiance en soi	fiducia in sé	This was a period of optimism and self-belief.
7	human	n	Mensch	humain	essere umano	At this time humans travelled faster than sound and walked to the Moon.
7	advertising	n	Werbung	publicité	pubblicità	During the period, the power of advertising, particularly on television, created mass consumerism.
7	consumerism	n	Verbrauchertum	consumérisme	consumismo	During the period, the power of advertising, particularly on television, created mass consumerism.
7	buying power	n	Kaufkraft	revenu disponible	potere d'acquisto	Manufacturers began to recognise the buying power of teenagers.
7	consumer	n	Verbraucher	consommateur	consumatore(trice)	These new young consumers wanted change and variety.
7	throwaway society	phr	Wegwerfgesellschaft	société du jetable	società degli sprechi	It was a time of short-lived products and the idea of a „throwaway“ society.
7	space age	n	Raumfahrtzeitalter	ère spatiale	era spaziale	The ideas of this period, also known as the „space age“, also influenced fashion.
7	futuristic	adj	futuristisch	futuriste	futuristico	Designers created clothes in strange and futuristic materials.
7	steel	n	Stahl	acier	acciaio	We can't use steel – that's too heavy.
7	smooth	adj	weich	lisse	liscio	Do smooth and curved shapes make products look more stylish?
7	curved	adj	rund	arrondi, courbe	curvo, piegato	Do smooth and curved shapes make products look more stylish?
7	leather	n	Leder	cuir	pelle, cuoio	Europe's most obvious speciality is the leather industry.
7	rough	adj	grob, rau	rugueux		Their meeting place resembles a farm shed, with tin walls and roof, a rough concrete floor, and no electricity.
7	angular	adj	schräg, winklig	angulaire	angolare	Angular eyebrows portray elegant and stern looks.
7	aluminium	n	Aluminium	aluminium	alluminio	We can use aluminium for the frame and canvas for the seat.
7	aluminium	adj	Aluminium-, aus Aluminium	d'aluminium	di alluminio	The Aluminium Chair is one of the greatest furniture designs of the twentieth century.
7	canvas	n	Segeltuch, Leinwand	toile	tela	We can use aluminium for the frame and canvas for the seat.
7	canvas	adj	Segeltuch-, Leinwand / aus Segeltuch, aus Leinwand	de toile, en toile	di tela	This chair has a canvas seat.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	wooden	adj	aus Holz	de bois, en bois	di legno	Thonet is famous for its wooden chairs -solid, beautifully designe and elegant.
7	polished	adj	poliert, gevlättet	poli, brillant, lustré	lucido	The sensuality of the polished material demands to be touched.
7	square	adj	quadratisch, rechteckig	carré	quadrato	Chico palm leaves are cut to form a square base.
7	plastic	n	Plastik	plastique	plastica	The Danish designer Verner Panton produced his bright red plastic chair.
7	plastic	adj	Plastik-, aus Plastik	en plastique, de plastique	di plastica	The Danish designer Verner Panton produced his bright red plastic chair.
7	soft	adj	weich	mou	molle	She designed the Balou chair with soft forms that embrace you when you sit in it.
7	circular	adj	kreisförmig	circulaire	circolare	The new dashboard with circular shapes and stretched lines creates an impression of movement .
7	paper	n	Papier	papier	carta	Design the artwork on a separate sheet of paper.
7	paper	adj	Papier-, aus Papier	en papier	di carta	Encourage staff to use re-usable cups and plates rather than paper plates and cups.
7	straw	n	Stroh	paille	paglia	The beds had straw mattresses.
7	straw	adj	Stroh-, aus Stroh	en paille		The beds had straw mattresses.
7	hard	adj	hart	dur	duro	Super hard materials need to satisfy extremely high requirements.
7	industrialisation	n	Industrialisierung	industrialisation	industrializzazione	The industrialisation of production has resulted in lower selling prices.
7	communication	n	Kommunikation	communication	comunicazione	The advances in communication and information technologies will continue to drive change in the industry.
7	streamlining	n	mit Stromlinienform	profilage de carrosserie	rendere aerodinamico, efficiente	Streamlining can reduce cost.
7	consumerism	n	Verbrauchertum	consuérisme	consumismo	During the period, the power of advertising, particularly on television, created mass consumerism.
7	advertising	n	Werbung	publicité	pubblicità	During the period, the power of advertising, particularly on television, created mass consumerism.
7	recycling	n	Recycling	recyclage	recycling	The recycling of waste is more environmentally friendly than putting it into landfill.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	rate	n	Wert legen auf	classer	tenere a qc	Alessi rates design very highly, even placing it above profitability.
7	profitability	n	Wirtschaftlichkeit, Rentabilität	rentabilité	redditività	Alessi rates design very highly, even placing it above profitability.
7	failure	n	Misserfolg	échec	insuccesso, fallimento	The president, Alberto, does not worry about his failures.
7	flop	n	Flop	flop, échec	fiasco	Alessi's products include some flops, to remind him about the importance of taking risks.
7	risk	n	Risiko	risque	rischio	Alessi's products include some flops, to remind him about the importance of taking risks.
7	borderline	n	Grenzlinie	limite	limite	Alberto believes that the most original design concepts come from the borderline between what is possible and what is not.
7	transform	v	verwandeln, umwandeln	transformer	trasformare	It was Alberto who transformed the company into a world-wide success by employing freelance designers.
7	freelance	adj	freiberuflich	free-lance, indépendant	freelance	It was Alberto who transformed the company into a world-wide success by employing freelance designers.
7	pioneer	v	den Weg bahnen	innover	fare da pioniere	The pioneering project was very difficult so after a while his father stopped production.
7	fun	n	Spaß	fun	divertimento	Alessi has also introduced the use of other materials such as plastic, to incorporate the idea of fun into design.
7	mould	v	formen, modellieren	modeler, façonner	modellare	Alessi has also introduced the use of other materials such as plastic, which is easier to mould and a cheaper material to produce.
7	commission	v	beauftragen	charger qn de faire qc	incaricare, delegare	He commissioned Salvador Dalé and other artists to design a piece of art to be mass-produced and available for the general public.
7	purpose	n	Zweck	but, raison d'être	scopo	Apparently, nobody knows what the product's purpose was.
7	inspiration	n	Inspiration	inspiration	ispirazione	Commissioning these artists shows Alberto Alessi's inspiration, and indicates why Alberto places such importance on learning from every project, even unsuccessful.
7	formula	n	Formel	formule	formula	As a result, the company uses a formula to decide whether designs should be developed which emphasises whether they have a practical function and whether they please the senses.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	sense	n	Sinn	sens	senso	As a result, the company uses a formula to decide whether designs should be developed which emphasises whether they have a practical function and whether they please the senses.
7	confer	v	übertragen	conférer qc. à qn.	conferire qc a qu	The formula asks whether a design confers status on the owner.
7	status	n	Status	statut	stato, statuto	The formula asks whether a design confers status on the owner.
7	reasonable	adj	vernünftig	raisonnable	ragionevole	It is also important that the product can be sold at a reasonable price.
7	competition	n	Wettbewerb	concours	concorrenza, competizione	The competition is open to young designers who are still studying.
7	competitor	n	Konkurrent, Mitbewerber, Wettbewerber	compétiteur	contendente	How can a competitor get an entry form?
7	entry form	n	Bewerbungsformular	formulaire de participation	un modulo di domanda/di iscrizione	Entry forms will shortly be sent to design schools, university departments and design studios all over the world.
7	purpose	n	Zweck	but	scopo	What is the purpose of the competition?
7	judge	n	Richter	juge	giudice	Listen to one of the judges commenting on a design which won the first prize last year.
7	stylish	adj	schick, stilvoll	chic, élégant	elegante, chic	It looks very modern and stylish.
7	elegant	adj	elegant	élégant	elegante	A stylish, elegant carry-on bag for men and women.
7	carry-on bag	n	Handgepäck	bagage à main	bagaglio a mano	A stylish, elegant carry-on bag for men and women.
7	luggage	n	Gepäck	bagage	bagaglio	Passengers are usually allowed only one piece of luggage.
7	fashion-conscious	adj	modebewusst	conscient de la mode	attento alla moda	It will appeal to fashion-conscious travellers.
7	identity tag	n	Namensschild	étiquette de bagage	etichetta di bagaglio	Its silver identity tag and logo have a unique design.
7	logo	n	Logo	logo	logo	Its silver identity tag and logo have a unique design
7	well constructed	adj	gut gebaut, solide gebaut	bien construit	ben costruito	Well constructed, durable, versatile, with a place for everything.
7	durable	adj	langlebig	résistant, solide	resistente, duraturo	Well constructed, durable, versatile, with a place for everything.
7	versatile	adj	vielseitig	aux multiples fonctions	versatile	Well constructed, durable, versatile, with a place for everything.
7	store	v	verstauen	garder	stipare, sistemare	It consists of a desk and eight drawers for storing things.
7	exceptionally	adv	außergewöhnlich	extraordinairement	eccezionalmente	The desk is exceptionally sturdy.

Unit	Headword	Word class	German	French	Italian	Example sentence
7	sturdy	adj	robust	robuste	robusto	The desk is exceptionally sturdy.
7	staircase	n	Treppe	escalier	scala	A solid wood staircase with wide steps leads up to the bed.
7	shelf	n	Regal	étagère	scaffale	There is a shelf at the headboard for holding books and a light.
7	headboard	n	Kopfbrett	tête de lit	testata	There is a shelf at the headboard for holding books and a light.
7	ergonomic	adj	ergonomisch	ergonomique	ergonomico	The ergonomic chair is specially designed for students who sit for long periods of time.
7	functional	adj	funktional	fonctionnel	funzionale	The study unit is innovative, functional and space saving.
7	space saving	adj	platzsparend	compact	poco ingombrante	The study unit is innovative, functional and space saving.
7	standard	adj	Standard	standard	livello, norma	It also acts as a standard, everyday watch.
7	everyday	adj	für den Alltag	tous les jours	per la vita quotidiana/tutti i giorni facile da usare,	It also acts as a standard, everyday watch.
7	easy to use	phr	leicht zu bedienen	maniable	manovrabile	The sports watch is very easy to use.
7	tap	n	Berühren, Klopfen	petit coup, petit tape	colpetto	It has an advanced tap screen technology.
7	activate	v	aktivieren	activer	attivare	The athlete simply taps the screen to activate the various functions of the watch.
7	long-lasting	adj	langlebig	durable	di lunga durata	The watch has a long-lasting battery which lasts at least three years.
7	water resistant	adj	wasserabweisend	résistant à l'eau	resistente all'acqua	It is water resistant up to 120 meters.
7	sporty	adj	sportlich	sportif	sportivo	Taptap looks sporty and fashionable.
7	fashionable	adj	modisch	chic, à la mode	alla moda, stiloso	Taptap looks sporty and fashionable.
7	face	n	Ziffernblatt	cadran	quadrante	Its face and case is silver.
7	case	n	Gehäuse	boîtier (de montre)	cassa	Its face and case is silver.
7	rubber strap	n	Gummiarmband	bracelet caoutchouc	braccialeto di gomma	It has a wide, rubber strap, available in several colors.
8	entrepreneur	n	Unternehmer	entrepreneur	imprenditore	He wants to be an entrepreneur with his own business.
8	business	n	Unternehmen, Geschäft	entreprise, commerce	impresa, affare	My first business failed.
8	retailer	n	Einzelhändler	détaillant	minuto	The retailer says the customer is not god.
8	customer	n	Kunde	client	cliente	The retailer says the customer is not god.
8	luxury product	n	Luxusprodukt	produit de luxe	prodotto di lusso	When you sell luxury products you need to charge high prices if you want to be taken seriously.
8	seriously	adv	ernsthaft	sérieusement	seriamente, sul serio	When you sell luxury products you need to charge high prices if you want to be taken seriously.

Unit	Headword	Word class	German	French	Italian	Example sentence
8	price	n	Preis	prix	prezzo	When you sell luxury products you need to charge high prices if you want to be taken seriously. But remember, high prices don't always mean making big profits.
8	profit	n	Profit, Gewinn	bénéfice	profitto, utile	
8	retail	n	Einzelhandel	vente, commerce de détail	vendita al dettaglio/al minuto	Shops and detail can be difficult to get right.
8	partner	n	Partner	partenaire	partner, socio	My new partner is simply a financial investor.
8	fail	v	scheitern	faillir	fallire	My first business failed.
8	investor	n	Investor	investisseur	investore	My new partner is simply a financial investor.
8	a day-to-day basis	phr	Alltags-	au quotidien	quotidiano	I run the business on a day-to-day basis.
8	taxes	n	Steuern	impôts	tasse	Make sure you leave enough to pay your taxes and wages!
8	wages	n	Gehälter	salaires	salari	Make sure you leave enough to pay your taxes and wages!
8	invest	v	investieren	investir	investire	We also try to invest in the local community, to put something back.
8	community	n	Gemeinde, Gemeinschaft	communauté	comunità	We also try to invest in the local community, to put something back.
8	put something back	phr	etwas zurückgeben	réinvestir dans	restituire, ridare qc	We also try to invest in the local community, to put something back.
8	competitor	n	Konkurrent	concurrent	competitore	Put your competitor out of business.
8	law	n	Gesetz	loi	legge	Take care to never break the law.
8	loss	n	Verlust	perte	perdita	Be prepared to make a loss for at least the first year.
8	staff	n	Mitarbeiter	personnel	personale	There is clearly a need to train new staff.
8	charge	v	berechnen, fordern	demander	domandare	To succeed in business you should charge high prices. Those suppliers can now supply less clean electricity than the consumer is asking for.
8	supplier	n	Lieferant	fournisseur	fornitore(trice)	
8	wholesaler	n	Großhändler	grossiste	grossista	I as a wholesaler do view everything as my market.
8	directly	adj	direkt	directement	diretto	A retailer sells directly to the public.
8	owner	n	Eigentümer	propriétaire	proprietario	As a partner you are one of the owners of a business.
8	dilemma	n	Dilemma, Zwickmühle	dilemme	dilemma	Work with a partner to discuss these ethical dilemmas.
8	expensive	adj	teuer	cher	caro	Your best friend gives you an expensive birthday present.
8	ethical	adj	ethisch	éthique, moral	etico, morale	Work with a partner to discuss these ethical dilemmas.
8	honest	adj	ehrlich	honnête	onesto	Do you think it is important to be honest?

Unit	Headword	Word class	German	French	Italian	Example sentence
8	clothing department	n	Bekleidungsabteilung	rayon „confection“	reparto d'abbigliamento	You work in the clothing department of a store.
8	store	n	Laden, Kaufhaus	magasin	negozio, magazzino	You work in the clothing department of a store.
8	bonus	n	Bonus	prime	bonus, premio	She is a good friend who supported you when the two of you didn't get a good bonus at the end of last year.
8	shoplifting	n	Ladendiebstahl	vol à l'étalage	taccheggio	There was a lot of shoplifting in the clothing department at that time.
8	pay attention	v	achtgeben	faire bien attention	prestare/dare attenzione	Your boss said that you weren't paying enough attention to your work.
8	rotten	adj	mies	fichu	brutto	I take a few things from time to time to make up for our rotten bonuses.
8	reduce costs	phr	Kosten reduzieren	réduire les coûts	ridurre i costi	All last year, the company was looking for ways of reducing costs because it was making a loss.
8	make a loss	phr	Verlust machen	réaliser une perte	subire una perdita, perdere	All last year, the company was looking for ways of reducing costs because it was making a loss.
8	bankrupt	adj	bankrott	en faillite	bancarotta	The company could go bankrupt and everyone, including yourself, would lose their jobs.
8	global	adj	global	global	globale	He created one of the first truly global companies.
8	strategy	n	Strategie	stratégie	strategia	His strategy was so successful that Sony was recently voted the number one brand by American consumers.
8	found	v	gründen	fonder, créer	fondare	Before he celebrated his twenty-sixth birthday he had founded his own company with a partner, Masaru Ibuka.
8	impression	n	Eindruck	impression	impressione	For the new name Mr. Morita combined the latin word for sound, sonus, with the English expression „sonny boy“ to give an impression of a company full of energy and youth.
8	youth	n	Jugend	jeunesse	gioventù	For the new name Mr. Morita combined the latin word for sound, sonus, with the English expression „sonny boy“ to give an impression of a company full of energy and youth.
8	the key reason	n	der Hauptgrund	la principale raison	il motivo principale	Many people believe this was the key reason for his global success.
8	fanatic	n	Fanatiker	fanatique	fanatico	He loved art and music, and he was a sports fanatic.
8	brand	n	Marke	marque	marca	His strategy was so successful that Sony was recently voted the number one brand by American consumers.
8	negotiate	v	handeln	négocier	negoziare	How often do you negotiate in your everyday life?

Unit	Headword	Word class	German	French	Italian	Example sentence
8	have a clear aim	phr	ein klares Ziel haben	avoir un objectif précis une situation qui se	perseguire uno certo scopo	When negotiating, it is important to have a clear aim.
8	a win-win result	phr	ein Ergebnis, bei dem beide gewinnen	règle à la faveur d'un consensus	un risultato a favore di tutti	Try to get a win-win result.
8	flexible	adj	flexibel	flexible	flessibile	How did the other side react to your ideas? Were they flexible?
8	negotiation	n	Verhandlung	négociation	negoziato	If you did the negotiation again, what would you do differently?
9	advanced technologies	phr	fortgeschrittene Technik	technologies évoluées	tecnologie progressive	They control and prevent pollution, develop new medicines, create advanced technologies and help explore new worlds.
9	explore new worlds	phr	neue Welten erkunden	explorer de nouveaux mondes	esplorare die nuovi mondi	They control and prevent pollution, develop new medicines, create advanced technologies and help explore new worlds.
9	invent	v	erfinden	inventer	inventare	They make the world a cleaner, safer, healthier place by inventing, building and improving everything from microchips to household appliances.
9	problem solver	n	Problemlöser	trouveur de solution	uno che risolve dei problemi	Research shows that women make the best problem solvers.
9	aeronautical engineering	n	Luftfahrtingenieur	ingénieur en aéronautique	ingegnere aeronautical	There are all sorts of opportunities in a variety of engineering fields such as aeronautical, biomedical, civil, mechanical and computer engineering.
9	biomedical engineering	n	biomedizinische Technik	ingénierie biomédicale	ingegneria biomedicale	There are all sorts of opportunities in a variety of engineering fields such as aeronautical, biomedical, civil, mechanical and computer engineering.
9	civil engineering	n	Bauingenieurwesen	génie civil	ingegneria civile	There are all sorts of opportunities in a variety of engineering fields such as aeronautical, biomedical, civil, mechanical and computer engineering.
9	mechanical engineering	n	Maschinenbau	construction mécanique	ingegneria meccanica	There are all sorts of opportunities in a variety of engineering fields such as aeronautical, biomedical, civil, mechanical and computer engineering.
9	computer engineering	n	Computertechnik	génie informatique	ingegneria di computer	There are all sorts of opportunities in a variety of engineering fields such as aeronautical, biomedical, civil, mechanical and computer engineering.
9	stereotype	n	Stereotyp	stéréotype	stereotipo	Break the stereotype!
9	prototype	n	Prototyp	prototype	prototipo	At first, we build a prototype.
9	do safety tests	phr	Sicherheitstests durchführen	faire des tests de sécurité	fare dei test di sicurezza	I did stress and safety tests there.
9	make a breakthrough	phr	einen Durchbruch erleben	faire une percée	farsi strada, affermarsi	It's great when you make a breakthrough and improve the way the world works!

Unit	Headword	Word class	German	French	Italian	Example sentence
9	find a solution	phr	eine Lösung finden	trouver une solution	trovare una soluzione	I love the challenge and finding solutions to a problem. Engineering isn't just about testing theories and building models.
9	build a model	phr	ein Modell bauen	construire un modèle	costruire un modello	Engineering isn't just about testing theories and building models.
9	test a theory	phr	eine Theorie prüfen	mettre une théorie à l'épreuve	verificare una teoria	Engineering isn't just about testing theories and building models.
9	do research	phr	forschen	faire des recherches	fare delle ricerche	Doing that sort of research is very important as it tells you what loads the structure can carry.
9	solve a problem	phr	ein Problem lösen	résoudre un problème	solvere un problema	I suppose at its most basic it is about how to solve problems.
9	meet deadlines	phr	Termine einhalten	respecter des délais	rispettare dei termini	When they could see that I had good practical experience and ability and could meet my deadlines, everything was fine.
9	asteroid	n	Asteroid	astéroïde	asteroide	Most scientists agree that the threat of a large asteroid or meteor hitting the Earth is real.
9	meteor	n	Meteor	météore	meteora	Most scientists agree that the threat of a large asteroid or meteor hitting the Earth is real.
9	meteorite	n	Meteorit	météorite	meteorite	A meteorite, estimated to be about 12 km in diameter, collided with the Earth in the region of the Yucatan Peninsula (now Mexico).
9	extinction	n	Auslöschung, Aussterben	extinction, disparition	estinzione	Many scientists and historians believe that the extinction of the dinosaurs and other animals was a result of this collision.
9	collide	v	scontrarsi con	entrer en collision avec	scontrarsi	There was no danger of colliding with the Earth.
9	deflect	v	ablenken	dévier, faire dévier	(far) deviare	They want to deflect 99942 Apophis, an asteroid that will fly close to the Earth two decades from now.
9	probe	n	Sonde	sonde	sonda	They plan to send a probe to an asteroid which could be a threat to the Earth in the near future.
9	hazardous	adj	gefährlich	hasardeux	pericoloso, rischioso	The space agency classified the asteroid as „potentially hazardous“.
9	exist	v	existieren	exister	esistere, vivere	Dinosaurs ceased to exist about 65 million years ago.
9	strike	v	auftreffen, einschlagen	heurter	colpire	Scientists worldwide are concerned about the threat from asteroids striking the Earth.
9	diameter	n	Durchmesser	diamètre	diametro	A meteorite, estimated to be about 12 km in diameter, collided with the Earth in the region of the Yucatan Peninsula (now Mexico).
9	region	n	Region	région	regione	A meteorite, estimated to be about 12 km in diameter, collided with the Earth in the region of the Yucatan Peninsula (now Mexico).

Unit	Headword	Word class	German	French	Italian	Example sentence
9	orbit	n	Umlaufbahn	orbite	orbita	Just recently, an asteroid as big as an aircraft carrier passed within the Moon's orbit.
9	high-powered	adj	Hochleistungs-	surpuissant	sofisticato	NASA, the US space agency, tracked the asteroid as it approached, using high-powered instruments and its massive radio telescope in Puerto Rico.
9	telescope	n	Teleskop	télescope	telescopio	NASA, the US space agency, tracked the asteroid as it approached, using high-powered instruments and its massive radio telescope in Puerto Rico.
9	crash	n	Aufprall, Zusammenprall	collision	collisione	The crash could have produced a 20-metre tsunami.
9	threat	n	Bedrohung	menace	minaccia	Most scientists agree that the threat of a large asteroid or meteor hitting the Earth is real.
9	decade	n	Jahrzehnt	décennie	decennio	They want to deflect 99942 Apophis, an asteroid that will fly close to the Earth two decades from now.
9	be considered by	v	angesehen werden von	être considéré par	essere considerato	The threat from Apophis is considered by Russian scientists to be the most serious now facing our planet.
9	call for	v	fordern	demander	richiedere, domandare	Recently, Rusty Schweickart, a former Apollo astronaut, called for action to defend the planet.
9	species	n	Art	espèce humaine	specie	By preventing dangerous asteroid strikes, we can save millions of people, or even our entire species.
9	global threat	n	globale Bedrohung	menace globale	minaccia globale	Asteroids are considered to pose a potential global threat,
9	overpopulation	n	Überbevölkerung	surpeuplement	sovrappopolazione	At the time, China's struggle with overpopulation and land shortages was driving many of its people into exile.
9	drought	n	Dürre	sécheresse	siccità	In addition to the human cost drought brings with it an economic cost.
9	famine	n	Hunger	famine	fame	Basic needs will have to be dealt with, including poverty, drought, famine and the distribution of wealth.
9	earthquake	n	Erdbeben	tremblement de terre	terremoto	The house that we are building should be able to withstand an earthquake.
9	tsunami	n	Tsunami	tsunami	tsunami, maremoto	The tsunami came faster than authorities could have imagined.
9	hurricane	n	Hurrikan	ouragan	uragano	I heard the violence of a hurricane and it seemed as if heaven and earth perished.
9	superbug	n	Superbakterium	super bactérie	super batterio	Known as a "superbug", Pseudomonas aeruginosa is very difficult to cure as it is highly resistant to antibiotics.

Unit	Headword	Word class	German	French	Italian	Example sentence
9	alien	n	Außerirdischer	extraterrestre	extraterrestre	As a non-resident alien, you are subject to U.S. income tax on rental income you receive from U.S. real property.
9	invasion	n	Invasion	invasion	invasione	In a world at war, where an alien invasion threatens civilisation as we know it.
9	genetic engineering	n	Gentechnik	génie génétique	ingegneria genetica	A characteristic of the research in genetic engineering is that you have mostly failures and a few successes.
						Settlements on volcano flanks put millions of people at risk.
9	volcano	n	Vulkan	volcan	vulcano	
9	transatlantic	adj	transatlantisch	transatlantique	transatlantico	Engineers are planning a transatlantic tunnel.
9	tunnel	n	Tunnel	tunnel	galleria, tunnel	The idea is that the train will travel through a tunnel floating in the Atlantic Ocean.
9	propose	v	vorschlagen	proposer	proporre	Engineers have proposed cutting journey times from New York in the United States to London in the United Kingdom to 54 minutes.
9	surface	n	Oberfläche	surface	superficie	The tunnel will be 45 metres below the surface of the sea.
9	speed	n	Geschwindigkeit	vitesse	velocità	The train will travel at speeds of well over 1000 km/h.
9	sink	v	sinken	couler	spronfondare	Giant anchors will be sunk into the bottom of the sea.
9	bottom	n	Grund	fond	fondo	Giant anchors will be sunk into the bottom of the sea.
9	transport	v	transportieren	transporter	trasportare	54.000 tunnel sections will be transported by a special ship and will then be lowered into place.
9	section	n	Abschnitt	partie	sezione	54.000 tunnel sections will be transported by a special ship and will then be lowered into place.
9	stand up to	v	Widerstand leisten	résister à	resistere a	The tunnel will have to stand up to some of the Atlantic's strongest currents, including part of the Gulf Stream.
9	current	n	Strömung, Strom	courant	corrente	The tunnel will have to stand up to some of the Atlantic's strongest currents, including part of the Gulf Stream.
9	ton	n	Tonne	tonne	tonnellata	The tunnel will probably cost \$12 trillion and need one billion tonnes of steel.
9	project	n	Projekt	projet	progetto	If it is built, it will be the largest and the most expensive engineering project in the history of the world.

Unit	Headword	Word class	German	French	Italian	Example sentence
9	windfarm	n	Windfarm	parc éolien	centrale eolica	It is hoped tht a huge solar and windfarm project in the Sahara desert may provide 15% of Europe's electricity by 2050.
9	solar panel	n	Sonnenkollektor	panneau solaire	pannello solare	Huge farms of solar panels in the Sahara will provide clean electricity.
9	sunlight	n	Sonnenlicht	lumière du soleil	luce del sole	As sunlight is more intense there, the solar panels in North Africa will generate up to three times the electricity compared with the panels in Europe.
9	supergrid	n	Supernetz, Supergrid	super-réseau	super rete centrale a energia	The ambitious scheme led by Germany to build a € 45 bn supergrid will start in Morocco.
9	solar farm	n	Solarfarm	ferme solaire	solare	The Moroccan solar farm will cover 12 square kilometres.
9	sandstorm	n	Sandsturm	tempête de sable	tempesta di sabbia	However, there is usually only one sandstorm a year.
9	hydro-electric	adj	hydroelektrisch	hydro-électrique	idroelettrico	The hydro-electric dam will be the third largest in the world.
9	dam	n	Damm	barrage	argine	The hydro-electric dam will be the third largest in the world.
9	criticise	v	kritisieren	critiquer	criticare	The project has been heavily criticised by environmentalists.
9	campaigner	n	Kämpfer, Aktivist	militant	combattente, attivista	Campaigners are particularly worried about the future of local tribes in the area.
9	aircraft	n	Flugzeug	avion	aereo	Aircraft production is a huge and costly business.
9	simulation	n	Simulation	simulation	simulazione	These designs are used for the initial simulations.
9	model	n	Modell	modèle	modello	The way the air moves around the model is studied by engineers and scientists.
9	wind tunnel	n	Windkanal	soufflerie	tunnel aerodinamico	Then the model of the aircraft is put in a wind tunnel.
9	prototype	n	Prototyp	prototype	prototipo	Next a prototype of the aircraft is made.
9	a limited number	phr	eine begrenzte Anzahl	un nombre limité	un numero limitato	After that a limited number of aircraft are produced to test on the ground.
9	aviation	n	Luftfahrt	aviation	aviazione	Representatives from a government aviation agency often make the first flight.
9	flight tests	n	Flugtests	essais en vol	voli di prova	Flight tests continue until all the requirements are met.
9	test drive	v	eine Probefahrt machen	tester, faire l'essai	fare un giro di prova	Invite journalists to test drive the new motorbike.
9	modified	adj	modifiziert, abgewandelt	modifié	modificato	Changes are made to the prototype and the design is modified.
9	modification	n	Modifizierung, Veränderung	modification	modificazione	Do further tests, then make more modifications and changes to the engine.

Unit	Headword	Word class	German	French	Italian	Example sentence
9	mass-produce	v	serienmäßig herstellen	produire en série	produrre su vasta scala	Mass-produce the new motorbike. It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	keep up with	v	Schritt halten mit	se tenir au courant de	andare al passo con	It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	overnight	adj	plötzlich, über Nacht	du jour au lendemain	improvvisamente, da un giorno all'altro	It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	sensation	n	Sensation	sensation	sensazione	It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	viral marketing campaign	n	virale Marketing-Kampagne	campagne de marketing virale	strategia virale di mercato	It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	steadily	adj	kontinuierlich	régulièrement	continuo	We tend to think that change happens gradually and steadily over time.
10	catch on	v	sich durchsetzen	devenir à la mode	sfondare	However, often this is not the case, especially with new trends which seem to catch on very quickly.
10	tipping point	n	Trendwende	point critique	svolta di tendenza	A term heard a lot in this context is „tipping point“, but what does it mean?
10	rapid	adj	rasch, schnell	rapide	rapido, veloce	The idea describes the time in any process when very rapid change happens.
10	widely known	adj	weithin bekannt	de notoriété publique	molto noto	Although used by scholars and academics for years, it became more widely known as a popular term relating to trends because of Canadian author Malcolm Gladwell.
10	outbreak	n	Ausbruch	éruption	eruzione	In the book Gladwell compares changes in behaviour and new trends to the way outbreaks of disease develop. He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	take over	v	übernehmen, überhandnehmen	prendre le dessus	avere il sopravvento su	He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	slow down	v	sich verlangsamen	ralentir	rallentarsi	He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	die out	v	aussterben	disparaître	scomparire, estinguersi	He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	reappear	v	wieder erscheinen	réapparaître	riapparire	Sometimes, for example in fashion, they reappear years or even decades later.

Unit	Headword	Word class	German	French	Italian	Example sentence
10	epidemic	n	Epidemie, Seuche	épidémie	epedemia	Gladwell claims in his book that, just like epidemics, trands move rapidly through a population as people buy into them.
10	buy into	v	annehmen	accepter	accettare	Gladwell claims in his book that, just like epidemics, trands move rapidly through a population as people buy into them.
10	word of mouth	phr	Mundpropaganda	bouche à oreille	pubblicità verbale	Gladwell also talked about the importance of word of mough in helping people to pick up on new ideas and trends.
10	pick up on	v	aufgreifen	relayer	riprendere	Gladwell also talked about the importance of word of mough in helping people to pick up on new ideas and trends.
10	find out	v	sich informieren über	trouver des informations sur	informarsi su di	These days social networking allows people to find out about trends which are global.
10	find out	v	entdecken	découvrir, apprendre	scoprire	How do you personally find out which trends are becoming popular?
10	take over	v	dominant werden	prendre le relais	diventare dominante	He shows how they suddenly take over and are everywhere.
10	keep up with	v	Schritt halten mit	se tenir au courant de	andare al passo con	It can be a problem these days keeping up with the number of overnight YouTube sensations and viral marketing campaigns on the internet.
10	slow down	v	sich verlangsamen	ralentir	rallentare	He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	pick up on	v	aufgreifen	relayer	riprendere	Gladwell also talked about the importance of word of mough in helping people to pick up on new ideas and trends.
10	catch on	v	sich durchsetzen	devenir à la mode	imporsi	However, often this is not the case, especially with new trends whcih seem to catch on very quickly.
10	die out	v	aussterben	disparaître	scomparire, estinguersi	He shows how they suddenly take over and are everywhere, and then later slow down in popularity and finally die out.
10	buy into	v	annehmen	accepter	accettare	Gladwell claims in his book that, just like epidemics, trands move rapidly through a population as people buy into them.
10	high culture	n	Hochkultur	haute culture	civiltà evoluta	They can be classified as high culture, pop culture and subculture.
10	contemporary	adj	zeitgenössisch	contemporain	contemperaneo	The dresses of designer Mary Katrantzou have been inspired by the crash car sculptures of the contemporary artist John Chamberlain.
10	popular culture	n	Volksbrauchtum; Popkultur	culture populaire	cultura popolare	They can be classified as high culture, pop culture and subculture.

Unit	Headword	Word class	German	French	Italian	Example sentence
10	pop culture	n	Popkultur	culture populaire	cultura di pop	They can be classified as high culture, pop culture and subculture.
10	celebrity	n	Berühmtheit	célébrité	celebrità, famoso	Popular culture (pop culture) is greatly influenced by celebrities.
10	stylish	adj	schick, stilvoll	chic, élégant	elegante, chic	For example, stylish television shows such as Mad Men have had a big influence on the way people dress.
10	role model	n	Vorbild	modèle, exemple	modello da imitare	Celebrities are role models for many people.
10	subculture	n	Subkultur	sous-culture	sottocultura	They can be classified as high culture, pop culture and subculture.
10	street movement	n	Bewegung, die von der Straße ausgeht	mouvement de la rue	movimento della strada	This includes street movements like graffiti, hip hop and other groups outside the mainstream.
10	graffiti	n	Graffiti	graffitis	graffiti	This includes street movements like graffiti, hip hop and other groups outside the mainstream.
10	surf	v	Surfen	surfer	fare sur	For instance, the surf and skateboard culture has had a lasting influence on how young people dress.
10	skateboard	v	Skateboard	skateboard	skateboarding	For instance, the surf and skateboard culture has had a lasting influence on how young people dress.
10	street culture	n	Straßenkultur	culture de la rue	cultura della strada	Fashion designers need to observe street culture.
10	merge	v	verschmelzen	fusionner	fondere	He is the master of merging the creative with the commercial.
10	tattoo	n	Tattoo, Tätowierung	tatouage	tatuaggio	One of his 29 tattoos shows the cartoon character Spongebob Squarepants.
10	exemplify	v	beispielhaft zeigen	illustrer	esemplificare	Jacobs' fashions exemplify, perhaps more than any other designer, the three main influences on fashion trends.
10	star	n	Star	vedette, star	star	A perfect example of these influences is Marc Jacobs, a star of the fashion world.
10	fashion blogger	n	Mode-Blogger	blogueur de mode	uno che scrive in un blog sulla moda	He has worked with Richard Prince, a contemporary artist, on a range of accessories for Louis Vuitton, and named one of his handbags after a fashion blogger named BryanBoy.
10	fashion victim	n	Fashion Victim	fashion-victime	una vittima di moda	I'm not a total fashion victim.
10	fashionable	adj	modisch	à la mode	di moda	He was interested in these issues at a time when it was not fashionable.
10	fashion conscious	adj	modebewusst	conscient de la mode	cosciente di moda	This watch is the ideal accessory for fashion-conscious men and women.
10	fashion statement	n	Mode-Statement	être à la mode, être de mode	essere di moda	Kids want to make a fashion statement with the items they carry with them every day at school.

Unit	Headword	Word class	German	French	Italian	Example sentence
10	unfashionable	adj	unmodern	démodé	fuori moda	Young people in particular thought that helmets were unattractive and unfashionable.
						We offer affordable high street fashion and friendly service.
10	high street fashion	n	Street Fashion	prêt-à-porter	prêt-à-porter	
10	fashion show	n	Modenschau	défilé de mode	sfilata di moda	For the occasion, she organized a fashion show at the Windsor Hotel that was attended by 350 people.
10	be down	v	abgestürzt sein, niedrig sein	avoir diminué	essere caduto/basso	Overall music sales are down.
10	be up	v	ansteigen	avoir augmenté	aumentare	This year, for the first time since 2004, overall sales are up.
10	fall	v	zurückgehen, fallen	connaître un fort recul	cadere, diminuire	CD sales fell by 6%.
				téléchargement		
10	digital download	n	digitaler Download	numérique	download digitale	Digital downloads rose 20% to 103.1 million.
10	rise	v	ansteigen	monter, augmenter	aumentare	Digital downloads rose 20% to 103.1 million.
10	collapse	v	zusammenbrechen	s'écrouler	crollare	If we do not pay people to record their music, the music industry may collapse, especially since music sales are decreasing.
10	decrease	v	zurückgehen	diminuer, décroître	diminuire	If we do not pay people to record their music, the music industry may collapse, especially since music sales are decreasing.
10	co-writer	n	Ko-Autor	coauteur	coautore	The co-writer of the song „Heaven is a Place on Earth“ only received \$38.49 for the 2.118.200 streams the song had on YouTube in one quarter.
10	stream	n	Abruf, Datenstrom	transmission	trassmissione	The co-writer of the song „Heaven is a Place on Earth“ only received \$38.49 for the 2.118.200 streams the song had on YouTube in one quarter.
10	quarter	n	Quartal	trimestre	quarto	The co-writer of the song „Heaven is a Place on Earth“ only received \$38.49 for the 2.118.200 streams the song had on YouTube in one quarter.
10	fair	adj	gerecht	juste	giusto	I suggest looking at fairer ways to reward artists and songwriters.
10	income	n	Einkommen	revenu	reddito	For on Swedish independent record label, Hybris, 80% of their income now comes from Spotify.
10	morally	adv	moralisch	moralement	moralmente	It is not up to governments or companies to make us choose to behave morally.
10	deserve	v	verdienen	mériter	meritare	We have to do that ourselves and pay musicians what they deserve.
10	improve	v	verbessern	améliorer	migliorare	This year's improved results are due to more marketing.

Unit	Headword	Word class	German	French	Italian	Example sentence
10	increase	v	zunehmen, ansteigen, erhöhen	augmenter	umentare	We have increased local, regional and national investments.
10	drop	v	fallen	tomber	cadere, diminuire	The stock dropped today.
10	decline	v	zurückgehen, sinken	décliner	calare	Birth rates are declining.
10	level off	v	sich einpendeln, gleich bleiben	se stabiliser	stabilizzarsi	Whilst revenue will indeed level off, this will mainly occur in a downward spiral.
10	peak	v	einen Höchststand erreichen	atteindre un sommet	raggiungere il massimo/il livello più alto	Sales in 2009 peaked at \$1,949,976, down 11% from 2008.
10	go up	v	steigen	monter, augmenter	umentare	For example, if inflation were 5%, the monthly payment would go up 3%.
10	stabilise	v	stabilisieren	(se) stabiliser	stabilizzare	Britain's economy is stabilising and has started to recover.
10	remain stable	v	stabil bleiben	rester stable	restare stabile	Our main objective is to ensure that prices remain stable.
10	dramatic	adj	dramatisch	dramatique, spectaculaire	drammatico	Rapidly evolving technologies have resulted in dramatic changes.
10	significant	adj	bedeutend	signifiant	importante, significativo	In summary, music spending in the US has shown significant decline since 2000.
10	steady	adj	stetig, langsam, beständig	constant, régulier	costante	The country has indeed made steady progress in recent years.
10	sharp	adj	stark	fort	forte	Since 2003 CD, video and digital have all shown a sharp drop in revenue.
10	gradual	adj	schrittweise, allmählich	progressif, graduel	graduale	The three decades leading up to 1980 were years of gradual but substantial economic growth.
10	slight	adj	leicht	léger, minime	leggero	Between 1973 and 1975 there was a slight decrease in sales.
10	sudden	adj	plötzlich	soudain	improvviso	The start of the financial turmoil was sudden but not unexpected.
10	result	n	Ergebnis	résultat	risultato	This chart shows the results of a study carried out for the Recording Industry Association of America.
10	study	n	Untersuchung, Studie	recherches, étude	studio	This chart shows the results of a study carried out for the Recording Industry Association of America.
10	carry out	v	durchführen	réaliser	realizzare	This chart shows the results of a study carried out for the Recording Industry Association of America.
10	survey	n	Studie, Umfrage	rapport, enquête	sondaggio, indagine	Overall, the survey shows that after reaching a peak in 1999 spending on music has been falling.
10	fairly	adv	ziemlich	assez	abbastanza	However, from 1975 to 1979 all the formats showed a fairly constant rise.

Unit	Headword	Word class	German	French	Italian	Example sentence
10	constant	adj	konstant	constant	costante	However, from 1975 to 1979 all the formats showed a fairly constant rise.
10	double	adj	doppelt so viel	double	doppio	Interestingly, the value of the US music industry in 1973 was almost double that of 2009.
10	conduct	v	durchführen	conduire, mener	condurre	They conducted a study for the recording industry.
10	findings	n	Ergebnisse	résultats	risultati	The chart shows the findings of a study.
10	marked	adj	deutlich	prononcé, distinct	distinto	Music spending in the US has shown a marked decline.
10	twice as much as	phr	doppel so viel wie	double	due volte tanto quanto	The value of the US music industry in 1973 was almost twice as much as that of 2009.
11	brehtaking	adj	atemberaubend	stupéfiant	mozzafiato	In this breathtaking documentary series, Professor Brian Cox takes us to the most extreme locations.
11	documentary	n	Dokumentarfilm	documentaire	documentario	In this breathtaking documentary series, Professor Brian Cox takes us to the most extreme locations.
11	location	n	Ort	site	luogo	In this breathtaking documentary series, Professor Brian Cox takes us to the most extreme locations.
11	groundbreaking	adj	bahnbrechend	révolutionnaire	rivoluzionario	The groundbreaking new filming techniques film the Sun, the magnificent rings of Saturn and Olympus Mon on Mars.
11	out-of-this-world	adj	außerirdisch	extraterrestre	extraterrestre	NASA engineers have created an out-of-this-world application for tablets and smartphones.
11	application	n	Anwendung	application, logiciel	applicazione	NASA engineers have created an out-of-this-world application for tablets and smartphones.
11	tablet	n	Tablet	tablette	tablet	NASA engineers have created an out-of-this-world application for tablets and smartphones.
11	smartphone	n	Smartphone	smarthphone	smartphone	NASA engineers have created an out-of-this-world application for tablets and smartphones.
11	informed	adj	informiert	au courant de	informato	This application will keep you up-do-date and better informed about NASA missions and new discoveries.
11	discovery	n	Entdeckung	découverte	scoperta	This application will keep you up-do-date and better informed about NASA missions and new discoveries.
11	stunning	adj	fantastisch	éblouissant	stupendo	You can view the stunning Pictures of the Day.
11	graphics	n	Grafiken	illustrations	grafiche	The graphics are just about adequate but the instruction menus were impossible to follow.
11	instruction menu	n	Befehlsmenü	menu	menu d'istruzione	The graphics are just about adequate but the instruction menus were impossible to follow.
11	entertaining	adj	unterhaltsam	divertissant	divertente	The book is entertaining and very disturbing.
11	disturbing	adj	verstörend	inquiétant	inquietante	The book is entertaining and very disturbing.
11	dramatic	adj	dramatisch	dramatique	drammatico	The dramatic life-or-death plot is very gripping.

Unit	Headword	Word class	German	French	Italian	Example sentence
11	life-or-death	adj	Leben oder Tod	question de vie ou de mort	domanda di vita o di morte	The dramatic life-or-death plot is very gripping.
11	gripping	adj	spannend, packend	captivant	avvincente	The dramatic life-or-death plot is very gripping.
11	outstanding	adj	herausragend	extraordinaire	eccezionale	It's a laugh is an outstanding new radio show.
11	sketch	n	Sketch	sketch	sketch	My favourite sketch of this week's show is „Shop Trek“, a hilarious sketch based on shopping in the future.
11	hilarious	adj	lustig, urkomisch	hilarant	spassoso	My favourite sketch of this week's show is „Shop Trek“, a hilarious sketch based on shopping in the future.
11	classic	adj	klassisch	classique	classico	Another classic horror film of the 1950s has been re-released this week.
11	brooding	adj	bedrohlich	troublant, menaçant	minaccioso	Hitchcock's <i>Psycho</i> , with its brooding dark atmosphere in the house on the hill and the breathtaking shower scene in the motel, is the perfect example of „edge-of-your-seat suspense“.
11	dark	adj	dunkel	sombre	scuro, cupo	Hitchcock's <i>Psycho</i> , with its brooding dark atmosphere in the house on the hill and the breathtaking shower scene in the motel, is the perfect example of „edge-of-your-seat suspense“.
11	suspense	n	Spannung	inquiétude, appréhension	suspense, tensione	Hitchcock's <i>Psycho</i> , with its brooding dark atmosphere in the house on the hill and the breathtaking shower scene in the motel, is the perfect example of „edge-of-your-seat suspense“.
11	atmosphere	n	Atmosphäre	atmosphère	atmosfera	Hitchcock's <i>Psycho</i> , with its brooding dark atmosphere in the house on the hill and the breathtaking shower scene in the motel, is the perfect example of „edge-of-your-seat suspense“.
11	plot	n	Handlung, Plot	intrigue	intreccio, trama	The dramatic life-or-death plot is very gripping.
11	series	n	Serie	série	serie	In this breathtaking documentary series, Professor Brian Cox takes us to the most extreme locations.
11	romantic comedy	n	romantische Komödie	comédie romantique	commedia romantica	I love watching romantic comedies.
11	chapter	n	Kapitel	chapitre	capitolo	Each chapter keeps your attention and interest.
11	novel	n	Roman	roman	romanzo	„To the Lighthouse“ is a famous novel by Virginia Woolf.
11	lead actor	n	Hauptrolle	acteur principal	attore/ruolo principale	The lead actor is Jean Dujardin and the cast includes Berenice Bejo as Peppy Miller.
11	audience	n	Publikum	public	pubblico	What do you want your audience to think and do after your presentation?
11	cast	n	Besetzung	distribution	cast	The cast includes some popular actors.
11	soap	n	Seifenoper, Soap	soap	soap opera	Watch your favourite soap opera while on the go.

Unit	Headword	Word class	German	French	Italian	Example sentence
11	R&B	n	Rhythm'n'blues	Rhythm'n'blues	Rhythm'n'blues	The young woman is irresistibly drawn towards Blues, Rhythm and Blues, Gospel as well as oriental music.
11	crime	n	Verbrechen	crime	crimine, reato	The majority of films on TV deal with crime.
11	documentary	n	Dokumentarfilm	documentaire	documentario	In this breathtaking documentary series, Professor Brian Cox takes us to the most extreme locations.
11	thriller	n	Thriller	thriller	thriller	Psycho is one of Hitchcock's most famous thrillers.
11	quiz show	n	Quizshow	jeu télévisé	spettacolo di giochi a quiz	Other in-game television programmes include a quiz show, news channel, shopping channel and much more!
11	horror	n	Horror	horreur	orrore	Another classic horror film of the 1950s has been re-released this week.
11	current affairs programme	n	Nachrichtensendung	programme d'actualités	notizie, programma d'attualità	Six days a week, DW Radio broadcasts a current-affairs programme.
11	reggae	n	Reggae	reggae	reggae	Leur souffle, intemporel et à la fois dans le coup, s'apparente aux sonorités du reggae.
11	reality show	n	Reality Show	émission de télé-réalité	reality show	A reality show is completely centred around a group of ordinary people.
11	drama series	n	Dramenreihe	série télévisée	serie di dramma	The formats can include not only drama series, game shows, films and news reports but also debates. But I knew that my musical path was no longer going to be with rap.
11	rap	n	Rap	rap	rap	
11	hip hop	n	Hiphop	hip-hop	hip hop	I prefer hip hop over rock.
11	animation	n	Animation, Trickfilm	animation	animazione	French director, script writer and author of comic strips Patrice Leconte is shooting a full time animation film.
11	autobiography	n	Autobiographie	autobiographie	autobiografia	In conclusion I will quote from Mark Twain's autobiography.
11	science fiction	n	Science-Fiction	science-fiction	fantascienza	Staples of science fiction include time travel and journeys to other planets.
11	opera	n	Oper	opéra	opera	They went to the opera and a concert.
11	garage [=music genre]	n	Garage	garage	garage (genere di musica)	They play all sorts of music here, from hip-hop to garage to techno and so on.
11	multi-media	adj	Multimedia-, multimedial	multimédia	multimediale	In today's multi-média age, it seems no artist with something to sell can afford not to do interviews and chat shows to publicise their latest product.
11	publicise	v	bekannt machen	promouvoir	pubblicizzare	In today's multi-média age, it seems no artist with something to sell can afford not to do interviews and chat shows to publicise their latest product.

Unit	Headword	Word class	German	French	Italian	Example sentence
11	profile	v	porträtieren	décrire, esquisser	descrivere	Below, our reporter Wendy Finch profiles three recluses from the world of the arts who decided not to play the media game.
11	recluse	n	öffentlichkeitsscheue Person, Einsiedler	reclus, solitaire	ermite	Below, our reporter Wendy Finch profiles three recluses from the world of the arts who decided not to play the media game.
11	play the media game	phr	das Spiel der Medien mitmachen	jouer le jeu des médias	giocare il gioco delle medie	Below, our reporter Wendy Finch profiles three recluses from the world of the arts who decided not to play the media game.
11	give an interview	v	ein Interview geben	accorder une interview	rilasciare un'intervista	He did not give an interview after 1974, nor publish any new work after 1965.
11	published	adj	veröffentlicht	publié	pubblicato	Salinger's complete published works consist of one novel and 13 short stories.
11	fan	n	Fan, Anhänger	fan, admirateur	fan, ammiratore	Fans became very excited.
11	publicity	n	Öffentlichkeit, Werbung	publicité	pubblicità	Because of the publicity, Salinger changed his mind. The main character, Holden Caulfield, is a sensitive, rebellious teenager experiencing the growing pains of highschool and college students.
11	sensitive	adj	sensibel	sensible	sensibile	The main character, Holden Caulfield, is a sensitive, rebellious teenager experiencing the growing pains of highschool and college students.
11	rebellious	adj	rebellisch	rebelle	ribelle	The public attention which followed the success of the book caused him to move from New York to the far away hills of Cornish, New Hampshire.
11	public attention	n	öffentliche Aufmerksamkeit	l'attention du grand public	attenzione pubblica	In 1974 he told a reporter that he liked to write but that he wrote for himself and his own pleasure.
11	pleasure	n	Vergnügen	plaisir	piacere	She added that he enjoyed being with people and was friendly except where publicity and celebrity were concerned.
11	except	prep	außer	sauf	ecetto, tranne	Salinger refused to sell the movie rights to any of his stories to Hollywood.
11	movie rights	n	Filmrechte	droits de film	diritti ai film	The comedy became a hit in Finland.
11	hit	n	Hit	succès	hit	Salinger established his reputation with a single novel, <i>The Catcher in the Rye</i> (1951), an immediate bestseller which still sells 250.000 copies per year.
11	bestseller	n	Bestseller	best-seller	bestseller	If this film is successfully developed, it could become their fourth blockbuster.
11	blockbuster	n	Blockbuster	blockbuster	blockbuster	Before writing his masterpiece, he had only published a few short stories in magazines.
11	masterpiece	n	Meisterwerk	chef d'oeuvre	capolavoro	

Unit	Headword	Word class	German	French	Italian	Example sentence
11	household name	n	sehr bekannter Name	nom très connu	nome molto famoso/noto	The title track, a huge hit, turned Souchon into a household name.
11	critic	n	Kritiker	critiqueur	critico	A critic's job is it to give his or her opinion of books, films etc.
11	royalties	n	Tantiemen	redevance, royalties	tantième	Payments mad to a writer of a book are called royalties.
11	epic	n	Epos	épopée	epopea	An epic requires wars and fights, adversaries, if not dark enemies, to be violently defeated.
11	biography	n	Biographie	biographie	biografia	Later, he tried to stop publication of a biography.
11	foreign correspondent	n	Auslandskorrespondent	correspondant à l'étranger	corrispondente all'estero	Rageh Omar is a foreign correspondent, TV news presenter and writer.
11	physically fit	adj	körperlich fit	en bonne forme physique	fisicamente in forma	As a foreign correspondent, you need to be physically fit.
11	wangle	v	hinkriegen, deichseln	se démerder pour obtenir qch	sistemare, venire a capo di	I wangled my way into amonth's traineeship at the <i>Voice</i> newspaper in Brixton.
11	traineeship	n	Praktikum, Volontariat	stage	pratica, tirocinio, volontariato	I wangled my way into amonth's traineeship at the <i>Voice</i> newspaper in Brixton.
11	occasional	adj	gelegentlich auswählen,	occasionnel	occasionale, ogni tanto	BBC Africa said they'd take occasional pieces from me.
11	single out	v	herausgreifen	sélectionner, choisir	selezionare	It's hard to single out one particular moment.
11	touching	adj	bewegend	touchant	commovente	One moment that was really touching was when we were covering Kosovo along with thousands of other journalists.
11	cover	v	berichten über	couvrir	raccontare	One moment that was really touching was when we were covering Kosovo along with thousands of other journalists.
11	bring home	v	sich klarmachen	faire comprendre	farsi capire	It brought home to me how much responsibility we had.
11	responsibility	n	Verantwortung	responsabilité	responsabilità	It brought home to me how much responsibility we had.
11	stringer piece	n	freiberuflicher Reporter	pigiste	reporter in libera professione	As a stringer I was paid by the piece.
11	[=journalistic article]	n	Stück / hier: Artikel	pièce / article	pezzo/articolo	As a stringer I was paid by the piece.
11	dispatches	n	Bericht	dépêche	rapporto, articolo	I got 45 Pounds for each dispatch and 60 Pounds for a live interview.
11	tough	adj	hart	dur	duro	It was quite tough to survive for that first year, even in Ethiopia.
11	survive	v	überleben	survivre, exister	sopravvivere	It was quite tough to survive for that first year, even in Ethiopia.

Unit	Headword	Word class	German	French	Italian	Example sentence
11	daunted	adj	entmutigt	dérangé	scoraggiato	Don't be daunted and don't be shy in any sense.
11	nerve [=courage]	n	Nerven, Mut	courage	coraggio	You need that nerve but also remember it's about integrity and storytelling.
11	integrity	n	Integrität	intégrité	integrità	You need that nerve but also remember it's about integrity and storytelling.
11	storytelling	n	Geschichten erzählen	narration	narratore(trice)	You need that nerve but also remember it's about integrity and storytelling.
11	convey	v	vermitteln	communiquer	comunicare	Convey the story as accurately as possible.
11	pitch [=present a proposal]	n	Projekt vorstellen	présenter son argumentaire	presentare un progetto	They have received some film proposals or 'pitches' from directors working in different countries.
11	originality	n	Originalität	originalie	originalità	For me it has to be down to the originality of an idea.
11	genre	n	Genre	genre	genere	I don't think the genre is actually that important really.
11	romantic	adj	romantisch	romantique	romantico	The genre of this movie is romantic comedy.
11	comedy	n	Komödie	comédie	commedia	The genre of this movie is romantic comedy.
11	identical twins	n	eineiige Zwillinge	vrais jumeaux	gemelli monocoriali	Two pairs of identical twins, one Italian and one Russian, meet and start relationships.
11	special effects	n	Spezialeffekte	effets spéciaux	effetti speciali	The movie Alien Dawn uses spectacular special effects.
11	foreign agent	n	ausländischer Agent	agent étranger	agente straniero	A woman picks up the wrong bag at an airport and is mistaken for a foreign agent.
11	twists and turns	phr	Wendungen	méandres	voltate	There are lots of twists and turns in the story.
11	sequel	n	Fortsetzung	suite	seguito	There is strong possibility for a sequel and for turning the lead character into a female James Bond.
11	lead character	n	Hauptfigur	personnage principal	personaggio principale	There is strong possibility for a sequel and for turning the lead character into a female James Bond.
11	honour	n	Ehre	honneur	onore	This is a story of family honour, revenge, great love and of good versus evil.
11	revenge	n	Rache	revenge	vendetta	This is a story of family honour, revenge, great love and of good versus evil.
11	versus	prep	gegen	contre	contro	This is a story of family honour, revenge, great love and of good versus evil.
11	evil	n	Böse	mal	male	This is a story of family honour, revenge, great love and of good versus evil.
11	superbly	adv	großartig	superbement	grandioso, magnifico	Superbly choreographed fight scenes
11	choreograph	v	choreographieren	choréographier	coreografare	Superbly choreographed fight scenes
11	worldwide	adj	weltweit	mondial	mondiale	Worldwide audience, but probably over 18 due to violence.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	criminal mastermind	n	kriminelles Superhirn	brillant criminel	cervello/genio criminale	Criminal Masterminds? Our reporter James Calvert picks his favourite dumb criminal stories from around the world.
12	dumb	adj	dumm, bescheuert	idiot	stupido, scemo	Criminal Masterminds? Our reporter James Calvert picks his favourite dumb criminal stories from around the world.
12	criminal	n	Krimineller, Verbrecher	criminel	criminale	Criminal Masterminds? Our reporter James Calvert picks his favourite dumb criminal stories from around the world.
12	convenience store	n	Einzelhandelsgeschäft mit langen Öffnungszeiten, Späti	supérette	emporio che apre presto e chiude tardi	In Ontario, Canada, police charged Daniel Glenn with robbing a convenience store.
12	unwisely	adv	unvorsichtigerweise	imprudemment	imprudentemente	Unwisely, he telephoned ahead to ask the sales assistant how much money was in the cash register.
12	vandalise	v	zerstören, vandalisieren	vandaliser	vandalizzare	In England, brainless 18-year-old Peter Addison vandalised a children's campsite building.
12	smash	v	zertrümmern	fracasser, écraser	fracassare	After smashing the building he chose to write „Peter Addison was here“ on the wall in black marker pen.
12	track down	v	aufspüren	localiser	localizzare	When police tracked him down he was also wearing a T-shirt stolen from the crime scene.
12	crime scene	n	Ort des Verbrechens	lieu d'un crime	luogo del crimine/reato	When police tracked him down he was also wearing a T-shirt stolen from the crime scene.
12	charge	v	vorwerfen	accuser	accusare	Police in California charged a daft 37-year-old San Francisco man with stealing a Lexus SUV.
12	steal	v	stehlen	voler	rubare	Police in California charged a daft 37-year-old San Francisco man with stealing a Lexus SUV.
12	court	n	Gericht	cour	corte, tribunale	Unfortunately, after stealing the car, he chose to drive it to court.
12	jury	n	Jury, Geschworene	jury	giuria	On the same day, a jury had to decide if they should convict him of another unrelated car theft charge.
12	convict	v	für schuldig erklären, verurteilen	reconnaître coupable	condannare	On the same day, a jury had to decide if they should convict him of another unrelated car theft charge.
12	car theft	n	Autodiebstahl	vol de voiture	furto di macchina	On the same day, a jury had to decide if they should convict him of another unrelated car theft charge.
12	guilty	adj	schuldig	coupable	colpevole	They found him guilty of both crimes.
12	armed robber	n	bewaffneter Räuber	voleur armé	rapinatore armato	In Vancouver, Canada, an armed robber held up a petrol station.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	hold up	v	überfallen	attaquer à main armée	attaccare	In Vancouver, Canada, an armed robber held up a petrol station.
12	half-witted	adj	geistesschwach	faible d'esprit	deficiente	The half-witted 22-year-old was chased up by the police after the hold-up, got lost and so stopped at a petrol station to ask for directions.
12	chase	v	verfolgen, jagen	poursuivre, pourchasser,	inseguire, cacciare	The half-witted 22-year-old was chased up by the police after the hold-up, got lost and so stopped at a petrol station to ask for directions.
12	ask for directions	v	nach dem Weg fragen	demander le chemin	domandare la strada	The half-witted 22-year-old was chased up by the police after the hold-up, got lost and so stopped at a petrol station to ask for directions.
12	rob	v	ausrauben	cambríoler	svaligiare	It was the one he had just robbed.
12	car thief	n	Autodieb	voleur de voiture	ladro di macchina	Two useless car thieves were caught when they couldn't understand how to drive a manual car.
12	escape	v	entkommen	échapper, s'enfuir	fuggire, scappare	Before they could escape, the police arrived and arrested them.
12	arrest	v	festnehmen	arrêter	arrestare	Before they could escape, the police arrived and arrested them.
12	inept	adj	untauglich	inepte, incompetent	inadatto	An inept criminal in Germany was sent to jail by a judge for four years after trying to rob a bank.
12	jail	n	Gefängnis	prison	prigione	An inept criminal in Germany was sent to jail by a judge for four years after trying to rob a bank.
12	judge	n	Richter	juge	giudice	An inept criminal in Germany was sent to jail by a judge for four years after trying to rob a bank.
12	mask	n	Maske	masque	maschera	The problem was he couldn't see out of the mask he was wearing.
12	identify	v	identifizieren	identifier	identificare	This allowed the police to identify him.
12	foolish	adj	dumm	bête, idiot	sciocco, stupido	Two foolish criminals in Columbia face armed robbery charges for trying to rob an internet café.
12	armed robbery	n	bewaffneter Raub	vol à main armé	rapina armata	Two foolish criminals in Columbia face armed robbery charges for trying to rob an internet café.
12	charges	n	Anschuldigungen	accusation	accuse	Two foolish criminals in Columbia face armed robbery charges for trying to rob an internet café.
12	gun	n	Gewehr, Pistole	fusil, pistolet	fucile, pistola	When it came to pay, they took out guns, refused to pay and stole money from the cash register.
12	cash register	n	Registrierkasse	caisse enregistreuse	registratore di cassa	When it came to pay, they took out guns, refused to pay and stole money from the cash register.
12	log out	v	abmelden, ausloggen	se déconnecter	scollegarsi	Unfortunately, one of the robbers had forgotten to log out of his Facebook account.
12	data	n	Daten	données	dati	Police used the data to look up his home address, where they found him, and took him to jail.
12	shoplifting	n	Ladendiebstahl	vol à l'étalage	taccheggio	Two cases of shoplifting resulting in a first arrest.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	blackmail	n	Erpressung	chantage	ricatto	he workers will not bow to blackmail and are ready to fight for improvements to their collective agreement.
12	cyber-stalking	n	Nachstellung über das Internet	cyberharcèlement	invadenza/persecuzione nel Internet	Activities that can be considered cyber-stalking can include delivering threatening or harassing messages through e-mail, for instance.
12	bribery	n	Bestechung	corruption	corruzione	Mayor Price's term in office was marked by many cases of bribery and corruption.
12	speeding	n	Fahren mit überhöhter Geschwindigkeit	excès de vitesse	eccesso di velocità	He got a speeding ticket.
12	smuggling	n	Schmuggeln	contrebande, trafic	contrabbando	We want to stop the smuggling of guns.
12	pickpocketing	n	Taschendiebstahl	vol à la tire	borseggio	Pickpocketing and purse or cell-phone snatching do occur in the vicinity of train and bus stations, airports an in some public parks.
12	vandalism	n	Vandalismus	vandalisme	vandalismo	Contrary to vandalism, graffiti does not normally hinder the use of property or a public service.
12	mugging	n	Überfall	agression	aggressione e rapina	There's been another mugging at Charing Cross Station.
12	criminal behaviour	n	kriminelles Verhalten	comportement délictueux	comportamento criminale	Sociologists have put forward three theories that try to explain the causes of criminal behaviour.
12	biological factor	n	biologischer Faktor	facteur biologique	fattore biologico	The idea that some people commit crimes because of biological factors has a long tradition.
12	long tradition	n	lange Tradition	longue tradition	lunga tradizione	The idea that some people commit crimes because of biological factors has a long tradition.
12	brain	n	Gehirn	cerveau	cervello	In the 19th century some people even thought brain size and skull shape could explain criminal behaviour.
12	skull	n	Schädel	crâne	cranio	In the 19th century some people even thought brain size and skull shape could explain criminal behaviour.
12	human behaviour	n	menschliches Verhalten	comportement humain	comportamento umano	Although experts today no longer believe this, they do argue that human behaviour can be linked to an individual's genes.
12	adopted children	n	adoptierte Kinder	des enfants adoptifs	bambini adottati	Studies of adopted children who show criminal behaviour suggest that their behavior is more similar to their biological parents' behaviour than their adoptive parents', showing a genetic link.
12	biological parents	n	biologische Eltern	des parents biologiques	genitori biologici	Studies of adopted children who show criminal behaviour suggest that their behavior is more similar to their biological parents' behaviour than their adoptive parents', showing a genetic link.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	adoptive parents	n	Adoptiveltern	des parents adoptifs	genitori adottivi	Studies of adopted children who show criminal behaviour suggest that their behavior is more similar to their biological parents' behaviour than their adoptive parents', showing a genetic link.
12	genetic link	n	genetischer Zusammenhang	lien génétique	connessione genetica	Studies of adopted children who show criminal behaviour suggest that their behavior is more similar to their biological parents' behaviour than their adoptive parents', showing a genetic link.
12	good behaviour	n	gutes Verhalten	bonne conduite	comportamento buono	Just as children learn good behaviour from their parents and siblings, so children can learn bad behaviour from their families and other close relationships.
12	bad behaviour	n	schlechtes Verhalten	mauvais comportement	comportamento cattivo	Just as children learn good behaviour from their parents and siblings, so children can learn bad behaviour from their families and other close relationships.
12	close relationship	n	nahe Verwandte	proches parentes	parenti stretti	Just as children learn good behaviour from their parents and siblings, so children can learn bad behaviour from their families and other close relationships.
12	anti-social behaviour	n	asoziales Verhalten	comportement antisocial	comportamento asociale	Researchers in this area argue that early anti-social behaviour in childhood often leads to a future of criminal behaviour.
12	vicious circle	n	Teufelskreis	cercle vicieux	circolo vizioso	It is a vicious circle, as one expert states.
12	problem adults	n	problematische Erwachsene	adulte à problèmes	adulti difficili	Problem children tend to grow up into problem adults, and problem adults tend to produce more problem children.
12	problem children	n	Problemkinder	enfant à problèmes	bambini difficili	Problem children tend to grow up into problem adults, and problem adults tend to produce more problem children.
12	career decision	n	Entscheidung für einen Berufsweg	choix de carrière	decisione di carriera	The central idea of this theory is that crime is a career decision, an alternative way of making a living.
12	make a living	phr	sich seinen Lebensunterhalt verdienen	gagner sa vie	guardagnarsi da vivere	The central idea of this theory is that crime is a career decision, an alternative way of making a living.
12	rational	adj	rational	rational	razionale, ragionevole	Supporters of this theory argue that most criminals are rational people who know what they want.
12	balance the risks	phr	die Risiken abwägen	balancer les risques	soppesare i rischi	They are able to balance the risks of committing a crime against its benefits.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	argument	n	Argument	argument	argomento	In conclusion, we can say that research suggests there are three main reasons why people commit crimes: the genetic argument (biological factors); the environmental argument (people's surroundings) and the choice argument (as a career decision).
12	genetic	adj	genetic	génétique	genetico	In conclusion, we can say that research suggests there are three main reasons why people commit crimes: the genetic argument (biological factors); the environmental argument (people's surroundings) and the choice argument (as a career decision).
12	environmental	adj	die Umgebung betreffend	du milieu, des environnements	ambientale	In conclusion, we can say that research suggests there are three main reasons why people commit crimes: the genetic argument (biological factors); the environmental argument (people's surroundings) and the choice argument (as a career decision).
12	surroundings	n	Umfeld, Umgebung	environnement immédiat	dintorni, ambiente	In conclusion, we can say that research suggests there are three main reasons why people commit crimes: the genetic argument (biological factors); the environmental argument (people's surroundings) and the choice argument (as a career decision).
12	complex	adj	komplex	complexe	complesso	The causes are complex and will vary from person to person.
12	prison	n	Gefängnis	prison	prigione	He spent many years in prison.
12	hostage	n	Geisel	otage	ostaggio	The negotiator did not react to the hostage crisis quickly.
12	robber	n	Räuber	voleur	rapinatore	The robber forgot to take a map.
12	prisoner	n	Gefangener	prisonnier	prigionero	The court released the prisoner early.
12	daring	adj	kühn	audacieux	audace	We must have the courage to make daring decisions.
12	raid	n	Raubzug	raid	razzia	Gang use helicopter in Hollywood-style raid on Swedish cash depot
12	gang	n	Bande, Gang	gang	banda	The latest raid was by a gang that landed from a helicopter on to the roof of a cash depot in Stockholm and left with bags of money.
12	helicopter	n	Hubschrauber	hélicoptère	elicottero	The latest raid was by a gang that landed from a helicopter on to the roof of a cash depot in Stockholm and left with bags of money.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	cash depot	n	Bargeld-Tresorgebäude	dépôt d'espèces	deposito di soldi	The latest raid was by a gang that landed from a helicopter on to the roof of a cash depot in Stockholm and left with bags of money.
12	masked	adj	maskiert	masqué	mascherato	The masked gunmen jumped out on to the roof of the G4S cash depot.
12	jump	v	springen	sauter	saltare	The masked gunmen jumped out on to the roof of the G4S cash depot.
12	attack	n	Angriff	attaque	attacco	Around 20 staff were in the building at the time of the attack.
12	witness	n	Zeuge	témoin	testimone	Once the gang were inside, witnesses heard several loud bangs.
12	bang	n	Detonation	détonation	detonazione	Once the gang were inside, witnesses heard several loud bangs.
12	cash	n	Bargeld	espèces	denaro contante, cash	The helicopter hovered for 15 minutes waiting for the men to load bags of stolen cash from the roof-top.
12	rooftop	n	Dach	toit	tetto	The helicopter hovered for 15 minutes waiting for the men to load bags of stolen cash from the roof-top.
12	rope	n	Seil	corde	corda	„Two men came down from the helicopter on a rope.“
12	battering ram	n	Rammbock	bélier	ariete	Meanwhile, a police team was desperately trying to enter the cash depot with a battering-ram.
12	explosives	n	Sprengstoffe, Bomben	explosifs	esplosivi	The police were unable to call out their own helicopters because explosives had been put at the aircraft hangar in a bag marked „bomb“.
12	aircraft hangar	n	Flugzeughangar	hangar d'avion	hangar d'aereo	The police were unable to call out their own helicopters because explosives had been put at the aircraft hangar in a bag marked „bomb“.
12	bomb	n	Bombe	bombe	bomba	The police were unable to call out their own helicopters because explosives had been put at the aircraft hangar in a bag marked „bomb“.
12	approach	v	sich nähern	s'approcher	avvicinarsi	Small sharp objects had also been placed on the road near the depot to stop the police from approaching the scene.
12	break down	v	niederreißen	démolir	demolire	„What we know is that they broke down some kind of wall to get in.“
12	investigator	n	Ermittler	enquêteur	investigatore(trice)	Investigators said the thieves wore masks, probable carried automatic weapons and set off explosives during the 20-minute raid.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	automatic weapon	n	Automatikwaffe	arme automatique	arma automatica	Investigators said the thieves wore masks, probable carried automatic weapons and set off explosives during the 20-minute raid.
12	security company	n	Sicherheitsfirma	société de sécurité	società di sicurezza	The British-based G4S, one of the world's largest security companies, did not say how much money was in the depot at the time of the raid.
12	make off	v	sich aus dem Staub machen	prendre la fuite avec	svignarsela	A representative said the gang had made off with „an unconfirmed sum of money“.
12	unconfirmed	adj	unbestätigt	non confirmé	non confermato	A representative said the gang had made off with „an unconfirmed sum of money“.
12	reward	n	Belohnung	récompense	ricompensa	G4S offered a reward for information.
12	detective	n	Inspektor	inspecteur	ispettore	You are police inspectors and each of you knows only the information on your card.
12	victim	n	Opfer	victime	vittima	The victim died last night between 8 p.m. and 10 p.m.
12	prosecution	n	Ankläger, Staatsanwaltschaft	accusation	accusatore(trice) avvocato(essa)	The jury listens to the arguments and evidence presented by the prosecution and defence lawyers.
12	defence lawyer	n	(Straf-)Verteidiger	avocat de la défense	difensore	The jury listens to the arguments and evidence presented by the prosecution and defence lawyers.
12	guilty	adj	schuldig	coupable	colpevole	The jury then delivers the verdict: guilty or not guilty.
12	case	n	Fall	dossier	caso	In England criminal cases usually go to a Crown Court.
12	punishment	n	Strafe	punition	punizione	The judge also decides on a punishment if the defendant is found guilty by the jury.
12	defendant	n	Angeklagter	défendeur	imputato	The judge also decides on a punishment if the defendant is found guilty by the jury.
12	the accused	n	Beschuldigter	accusé	accusato	Do they each think the accused guilty, not guilty or are they undecided?
12	verdict	n	Urteil	verdict	verdetto	Do they manage to agree on a verdict?
12	burglar	n	Einbrecher	cambrioleur	scassinatore(trice)	A burglar broke into the home of a woman who lives in a remote rural area.
12	stalk	v	nachstellen, belästigen	suivre	inseguire, molestare	After several complaints the woman was arrested and charged with stalking the man.
12	arrest	v	festnehmen	arrêter	arrestare	After several complaints the woman was arrested and charged with stalking the man.
12	be charged with	v	einer Sache beschuldigt werden	être accusé de	essere accusato di	After several complaints the woman was arrested and charged with stalking the man.
12	dangerous driving	n	gefährliche Fahrweise	conduite dangereuse	guida pericolosa	The man was charged with dangerous driving.
12	identification	n	Identifizierung	identification, papiers	identificazione	The methods included asking for identification.

Unit	Headword	Word class	German	French	Italian	Example sentence
12	safety chain	n	Sicherheitskette	chaîne de sécurité	catena di sicurezza	It is recommended to use a safety chain on the door.
12	lock	n	Schloss	verrou	serratura	Fit more secure locks to all doors.
12	burglar alarm	n	Alarmanlage	alarme anti-intrusion	allarme antifurto	Install a burglar alarm.
12	juvenile crime	n	Jugendkriminalität	criminalité juvénile	criminalità giovanile	Juvenile crime has increased.
12	truancy	n	Schwänzen	absentéisme	assenze ingiustificate	Truancy, bullying and legal problems also may be signs things are out of control.
12	heavy-going	adj	schwierig	difficile	difficile	Progress was heavy-going, but we succeeded in making progress.
12	filmgoer	n	Kinogänger	spectateur de cinéma	spettatore di cinema	I am an assiduous filmgoer.
12	hero	n	Held	héros	eroe, protagonista	I would like to pay tribute to a hero from my region.
12	heroine	n	Heldin	héroïne	eroina	The heroine in this story is a young woman from the Mana tribe.
12	main role	n	Hauptrolle	rôle principal	ruolo principale	The main role in this play features a world-famous actor.
12	action	n	Handlung	intrigue	intreccio, trama	The action is full of twists and turns.
12	dub	v	synchronisieren	doubler	doppiare, sincronizzare	If using stories or quotations in another language, these may be dubbed.
12	scene	n	Szene	scène	scena	Which is your favourite movie scene?
12	set	n	Set	plateau	set	The actor needed to be on set all day, as they were filming.
12	full-length	adj	volle Länge, Film: Spielfilm	long métrage	in versione intera	Its next venture was a full-length movie with sound.